# Form **991**

# Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements. A For the 2010 calendar year, or tax year beginning , 2010, and ending 20 D Employer identification number C Name of organization **B** Check if applicable: CLIMATEWORKS FOUNDATION 26-2303250 Doing Business As Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Name change 235 MONTGOMERY STREET, STE 1300 (415) 433-0500 Initial return City or town, state or country, and ZIP + 4 Amended SAN FRANCISCO, CA 94104 93,428,369. G Gross receipts \$ return Application pending H(a) Is this a group return for F Name and address of principal officer: THOMAS HARVEY Yes X No 235 MONTGOMERY ST, STE 1300 SAN FRANCISCO, CA 94104 Yes No H(b) Are all affiliates included?  $X \mid _{501(c)(3)}$ 501(c) ( If "No." attach a list. (see instructions) 4947(a)(1) or Website: ▶ WWW.CLIMATEWORKS.ORG **H(c)** Group exemption number L Year of formation: 2008 M State of legal domicile: DE Form of organization: | X | Corporation Other > Summary Part I Briefly describe the organization's mission or most significant activities: SEE SCHEDULE O Activities & Governan Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) R Number of independent voting members of the governing body (Part VI, line 1b) 7. 4 49. Total number of individuals employed in calendar year 2010 (Part V, line 2a) Total number of volunteers (estimate if necessary) 6 7a Total gross unrelated business revenue from Part VIII, column (C), line 12 0. **b** Net unrelated business taxable income from Form 990-T, line 34 . . \_ . . . . . . . . . . . . . 0. **Prior Year Current Year** Contributions and grants (Part VIII, line 1h) 60,050,445 92,119,491. Program service revenue (Part VIII, line 2g)

PUBLIC INSPECTION **COPY FOR** 1,000,000. 9 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 218,071 210,585. 10 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 20,014. 11 4,243 60,272,759 93,350,090. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) . . . . . . 12 92,782,494 120,500,718. Grants and similar amounts paid (Part IX, column (A), lines 1-3) 14 Benefits paid to or for members (Part IX, column (A), line 4) 4,563,322 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 6,599,664. 15 16a Professional fundraising fees (Part IX, column (A), line 11e) 360,233 616,482. **b** Total fundraising expenses (Part IX, column (D), line 25) Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) 24,241,414 25,098,310. 121,947,463. 152,815,174. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -61,674,704 -59,465,084. Revenue less expenses. Subtract line 18 from line 12 o s **Beginning of Current Year** End of Year 353,519,264 301,237,906. **20** Total assets (Part X, line 16) Total liabilities (Part X, line 26) 4,800,866. 11,999,980. 21 348,718,398. 289,237,926. Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of officer Here Type or print name and title Print/Type preparer's name Preparer's signature Date Check if PTIN Paid P00329386 employed > Preparer GRANT THORNTON LLP FIN 36-6055558 Firm's name Use Only 415-986-3900 ONE CALIFORNIA STREET, SUITE 2300 SAN FRANCISCO, CA 94111 Firm's address

May the IRS discuss this return with the preparer shown above? (see instructions)

Νo

X | Yes

26-2303250 Page 2 Form 990 (2010)

Pa	rt III	Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III	
		describe the organization's mission: SCHEDULE O	
	the pric	e organization undertake any significant program services during the year which were not listed on pr Form 990 or 990-EZ?  " describe these new services on Schedule O.	X No
3	Did the service:	e organization cease conducting, or make significant changes in how it conducts, any program s?	X No
4	Describ Section	" describe these changes on Schedule O. be the exempt purpose achievements for each of the organization's three largest program services by expenses. In 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and ions to others, the total expenses, and revenue, if any, for each program service reported.	
	(Code:	) (Expenses \$117,440,230. including grants of \$103,686,206. ) (Revenue \$SCHEDULE O	)
	(Code:	) (Expenses \$28,940,700. including grants of \$16,814,512. ) (Revenue \$1,000,000. GCHEDULE O	)
4 c	(Code:	) (Expenses \$ including grants of \$) (Revenue \$	)
4d	Other p	program services. (Describe in Schedule O.)	
	(Expen	ses \$ including grants of \$ ) (Revenue \$ )	
4 e	i otal r	orogram service expenses ► 146,380,930.	

Form 990 (2010) 26-2303250 Page **3** 

Part	IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
	candidates for public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section $501(c)(4)$ , $501(c)(5)$ , or $501(c)(6)$ organization that receives membership dues,			
•	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			
	Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have			
·	the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If</i> "Yes,"			
	complete Schedule D. Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
'	the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes,"	<u> </u>		
0	complete Schedule D. Part III	8		Х
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part	-		
9	X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If</i> "Yes,"			
	complete Schedule D, Part N	9		Х
40	Did the organization, directly or through a related organization, hold assets in term, permanent, or	-		
10	quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,	10		
11				
_	VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete	110	х	
	Schedule D, Part VI	11a	71	
D	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more	446		Х
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		
С	Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more			Х
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets	444		Х
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	Х	
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Λ	
t	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		v	
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes,"		v	
	complete Schedule D, Parts XI, XII, and XIII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if			37
	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	v	
	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Х	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,	l	37	
	business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b	Х	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any	١	37	
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15	Х	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			37
	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services		,.	
	on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	Х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			
	If "Yes," complete Schedule G, Part III	19		X
	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? <b>Note.</b> Some Form			
	990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Form 990 (2010) 26-2303250 Page **4** 

#### Part IV Checklist of Required Schedules (continued) Did the organization report more than \$5,000 of grants and other assistance to governments and organizations 21 Х 21 in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States Х 22 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III 23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated Х 24 a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b Х 24a **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . . . Did the organization maintain an escrow account other than a refunding escrow at any time during the vear 24c d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?..... 25 a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction Х with a disqualified person during the year? If "Yes," complete Schedule L, Part I b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? Χ 25b If "Yes," complete Schedule L, Part I 26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or Х disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, 27 substantial contributor, or a grant selection committee member, or to a person related to such an individual? Х 27 Was the organization a party to a business transaction with one of the following parties (see Schedule L, 28 Part IV instructions for applicable filing thresholds, conditions, and exceptions): Х a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV . . . . . . . b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Х c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) 28c Χ was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . . . . . . Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified 30 Х conservation contributions? If "Yes," complete Schedule M 30 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, 31 Х Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," 32 Χ 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I.............. 33 Χ 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, 34 Χ Is any related organization a controlled entity within the meaning of section 512(b)(13)? Х 35 a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes." complete Schedule R. Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable 36 Χ 36 related organization? If "Yes," complete Schedule R, Part V, line 2 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Х Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and Χ

26-2303250 Form 990 (2010) Page 5

Part V Statements Regarding Other IRS Filings and Tax Compliance
Check if Schedule O contains a response to any question in this Part V

				ᆠ
			Yes	1
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and			
		4.	Х	т
	reportable gaming (gambling) winnings to prize winners?	1 c	^	L
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return . 2a 49			
	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	Т
				t
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)	•		۳
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3 a		4
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	· · · · · · · · · · · · · · · · · · ·	4a	X	
	account)?	₹α		t
	If "Yes," enter the name of the foreign country: ▶ INDIA			1
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			1
5 a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Ī
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		t
		30		+
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible?	6a		1
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			Ī
				1
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods	_		4
	and services provided to the payor?	7a		1
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
	required to file Form 8282?	7с		
				i
	If "Yes," indicate the number of Forms 8282 filed during the year	_		1
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 e		4
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
_	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		1
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			İ
				1
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring			4
	organization, have excess business holdings at any time during the year?	8		_
9	Sponsoring organizations maintaining donor advised funds.			1
	Did the organization make any taxable distributions under section 4966?	9a		Ī
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		t
		30		ł
	Section 501(c)(7) organizations. Enter:			ı
а	Initiation fees and capital contributions included on Part VIII, line 12			1
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			1
1	Section 501(c)(12) organizations. Enter:			1
	Gross income from members or shareholders			1
				1
b	Gross income from other sources (Do not net amounts due or paid to other sources			1
	against amounts due or received from them.)			4
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			1
	Section 501(c)(29) qualified nonprofit health insurance issuers.			1
		12-		4
	Is the organization licensed to issue qualified health plans in more than one state?	13a		1
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which			1
	the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand			1
	Did the organization receive any payments for indoor tanning services during the tax year?	44-		4
	Did the organization receive any payments for indoor fanning services during the fax year?	14a		4
	If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation in Schedule O</i>	14b		

Form 990 (2010) 26-2303250 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Х Section A. Governing Body and Management Yes Nο 1a 1a Enter the number of voting members of the governing body at the end of the tax year . . . . . **b** Enter the number of voting members included in line 1a, above, who are independent . . . . . Did any officer, director, trustee, or key employee have a family relationship or a business relationship with Х 2 3 Did the organization delegate control over management duties customarily performed by or under the direct Х 3 supervision of officers, directors or trustees, or key employees to a management company or other person? . . . Х 4 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Х 5 5 Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . Х 6 6 7a Does the organization have members, stockholders, or other persons who may elect one or more members Х 7 a Х 7b **b** Are any decisions of the governing body subject to approval by members, stockholders, or other persons? . . . . Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: Х 8a a The governing body?...... 8b Х Each committee with authority to act on behalf of the governing body? Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at Х the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No Х 10a 10a Does the organization have local chapters, branches, or affiliates? b If "Yes," does the organization have written policies and procedures governing the activities of such chapters,

	affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b				
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give	12b	Х	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Х	
13	Does the organization have a written whistleblower policy?	13	X	
14	Does the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
b	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			
	with a taxable entity during the year?	16a		Х
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate			
	its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard	466		
	the organization's exempt status with respect to such arrangements?	16b		l

## Section C. Disclosure

- List the states with which a copy of this Form 990 is required to be filed ▶\_CA, 17
- Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) 18 available for public inspection. Indicate how you make these available. Check all that apply.

X Another's website X Upon request Own website

- Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest 19 policy, and financial statements available to the public.
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ▶ ATTN: CORPORATE SECRETARY 235 MONTGOMERY STREET, STE 1300 SF, CA 94104 20 415 533-0500

Form 990 (2010) 26-2303250 Page **7** 

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII.........

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

<b>(A)</b> Name and Title	(B) Average	Poeif	ion (	)) chec		that app	alv)	(D) Reportable	<b>(E)</b> Reportable	<b>(F)</b> Estimated
	hours per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
(1) THOMAS HARVEY										
CHIEF EXECUTIVE OFFICER	40.00	Х		Х				424,542.	. 0.	52,869
(2)WILLIAM REILLY										
CHAIRMAN OF BOARD, TREASURER	2.00	Х		Х				0.	. 0.	0.
(3)RICHARD LEVIN										
VICE CHAIRMAN OF BOARD	2.00	Х						0.	0.	. 0.
(4)MARIO MOLINA										
BOARD DIRECTOR	2.00	Х						0.	0.	0.
(5) JAMSHYD GODREJ										
BOARD DIRECTOR	2.00	Х						0.	0.	0.
(6)BETRAND COLLOMB										
BOARD DIRECTOR	2.00	Х						0.	0.	0.
(7) CHAD HOLLIDAY										
BOARD DIRECTOR	2.00	Х						0.	0.	0.
(8)MADAME CHEN ZHILI										
BOARD DIRECTOR	2.00	Х						0.	0.	0.
(9)MARK BURGET										
PRESIDENT AND COO	40.00			Х				385,544.	0.	58 <b>,</b> 289.
(10)JENNIFER FOX										
SECRETARY	40.00			Х				155,016.	0.	36,111.
(11)MOLLY SINGER										
CHIEF FINANCIAL OFFICER	40.00			Х				216,890.	0.	32 <b>,</b> 976.
(12)HEATHER THOMPSON										
VICE PRESIDENT OF PROGRAMS	40.00				Х			257,461.	ο.	45,220
(13)SEEMA PAUL										
VP, DIR INDIA ENERGY INITIATIVE	E 40.00					Х		401,400.	0.	59 <b>,</b> 722.
(14)DANIEL ZARIN										
DIRECTOR OF PROGRAMS, CLUA	40.00					Х		217,821.	0.	29,361
(15)CHRISTOPHER ELLIOTT										
EXECUTIVE DIRECTOR, CLUA	40.00					Х		201,865.	0.	8,522
(16)JOHN FORD										
SENIOR PHILANTHROPIC ADVISOR	30.00					Х		199,198.	0.	22,666
										Form <b>990</b> (2010)

JSA

26-2303250 Page 8 Form 990 (2010)

Part VII Section A. Officers, Directors, Tru	ıstees, Ke	y En	plo	yee	es, a	and F	ligi	nest Compensat	ed Employ	ees (c	ontinue	d)	
(A) Name and title	(B) Average	_	tion (d	(C	k all t	that app		(D) Reportable	(E) Reporta			( <b>F</b> ) timated rount of	:
	hours per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensa from rela organizat (W-2/1099-	ated tions	com fro orga	other pensation the anization related inization	on n I
(17) ZACHARY MACDONALD DIRECTOR OF PHILANTHROPY	40.00					Х		191,948.		0.		32,	—— 627.
(18)													
(19)													
(20)													
(21)													
(22)													
(23)													
(24)													
(25)													
(26)													
(27)													
(28)													
1b Sub-total c Total from continuation sheets to Part VII, S	ection A						<b>&gt;</b>	2,651,685.		0.	3	78 <b>,</b> 3	63.
d Total (add lines 1b and 1c)	<u> </u>						► re	2,651,685.	\$100 000 ir	0.	3	78 <b>,</b> 3	63.
reportable compensation from the organization									Ψ100,000 ii	•		Yes	No
3 Did the organization list any former office employee on line 1a? If "Yes," complete Schedu											3	100	X
4 For any individual listed on line 1a, is the the organization and related organizations individual	e sum of greater th	repor	table	e c	omı 0?	oensa If "Y	ition es,"	and other complete Sched	pensation fulle J for s	rom such	4	Х	
5 Did any person listed on line 1a receive or for services rendered to the organization? If "Yo	accrue co	mpen	satio	on f	rom	any	uni	related organization	on or indivi	dual	5		Х
Section B. Independent Contractors		10 00.	7000				μο.						
Complete this table for your five highest compensation from the organization.	compensat	ed in	dep	end	lent	cont	rac	tors that received	d more tha	an \$10	0,000	of	
(A) Name and business add	ress							(B) Description of ser	vices	С	(C) ompens	ation	
ATTACHMENT 1													

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶ 24

Form **990** (2010)

Form 990 (2010) 26-2303250 Page **9** 

Par	t VII	Statement of Revenue					
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a b c d e f	Federated campaigns	92,119,491. 13,001,098.				
a C	g h	Total. Add lines 1a-1f		92,119,491.			
ne			Business Code				
Ven	2 a	COMMISSIONED RESEARCH PROJECT	900099	1,000,000.	1,000,000.		
Program Service Revenue	b c d						
ogra	f	All other program service revenue					
<u></u>	g	Total. Add lines 2a-2f		1,000,000.			
	3	Investment income (including dividends, inter other similar amounts)	🟲	210,585.			210,585.
	4	Income from investment of tax-exempt bond	_	0.			
	5	Royalties · · · · · · · · · · · · · · · · · · ·	(ii) Personal	0.			
		70.070	. ,				
	6a	Cross remot 1 1 1 1 1 1 1					
	b	Less. Territal experises 1 1 1					
	C d	Rental income or (loss)	<b>•</b>	0.			
	7a	Gross amount from sales of assets other than inventory	(ii) Other				
	b	Less: cost or other basis and sales expenses					
	С	Gain or (loss)					
	d	Net gain or (loss)	. <u></u>	0.			
venue	8 a	Gross income from fundraising events (not including \$					
Re		of contributions reported on line 1c).  See Part IV, line 18					
Other Revenue	b c	Less: direct expenses b  Net income or (loss) from fundraising events		0.			
J	9a	Gross income from gaming activities. See Part IV, line 19					
	b	Less: direct expenses b					
	С	Net income or (loss) from gaming activities		0.			
	10a	Gross sales of inventory, less returns and allowances					
	b	Less: cost of goods sold b					
	С	Net income or (loss) from sales of inventory.		0.			
		Miscellaneous Revenue	Business Code				
	11a	OTHER	900099	20,014.			20,014.
	b						
	С	<del></del>					
	d	All other revenue		20.014			
	е 12	Total. Add lines 11a-11d  Total revenue. See instructions		20,014. 93,350,090.		0.	230,599.
	1.4	i otal revenue. See mismuchons		1 22,330,030.	1,000,000.	0.	230,399.

26-2303250 Page **10** Form 990 (2010)

# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	93,237,703.	93,237,703.		
2	Grants and other assistance to individuals in				
	the U.S. See Part IV, line 22	0.			
3	Grants and other assistance to governments,				
	organizations, and individuals outside the	07 060 015	07 060 015		
	U.S. See Part IV, lines 15 and 16	27,263,015.	27,263,015.		
4	Benefits paid to or for members	0.			
5	Compensation of current officers, directors, trustees, and key employees	1,664,916.	852,799.	717,788.	94,329
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.			
7	Other salaries and wages	3,607,160.	2,093,941.	705,919.	807,300
8	Pension plan contributions (include section 401(k)				
	and section 403(b) employer contributions)	522,954.	282,981.	147,979.	91,994
9	Other employee benefits	623,989.	316,710.	203,034.	104,245
0	Payroll taxes	180,645.	79,935.	63,432.	37 <b>,</b> 278
1	Fees for services (non-employees):				
а	Management	1,089,693.	600,853.	488,840.	
b	Legal	346,260.	282,106.	62,239.	1,915
	Accounting	99,965.	8,102.	91,863.	
	Lobbying	616,482.			616,482
	Professional fundraising services. See Part IV, line 17	010,462.			010,402
	Investment management fees	18,159,868.	17,756,976.	359,020.	43,872
9 2	Other	0.	11,700,570.	303,020.	10,072
3	Advertising and promotion	418,781.	158,294.	198,852.	61,635
4	Information technology	553,258.	278,858.	201,116.	73,284
5	Royalties	0.			
6	Occupancy	1,244,109.	759,425.	388,300.	96,384
7	Travel	2,069,257.	1,806,046.	132,895.	130,316
8	Payments of travel or entertainment expenses	_			
	for any federal, state, or local public officials	0.			
9	Conferences, conventions, and meetings	361,488.	339,383.	14,054.	8,051
0	Interest	0.			
1	Payments to affiliates	635,829.	260,534.	300,665.	74,630
2	Depreciation, depletion, and amortization	32,681.	200,334.	32,681.	74,030
3	Insurance	32,001.		32,001.	
4	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24f. If				
	line 24f amount exceeds 10% of line 25, column				
	(A) amount, list line 24f expenses on Schedule O.)				
а	ALL OTHER EXPENSES	87,121.	3,269.	83,852.	
b					
С					
d					
е					
f	All other expenses	150 045 45	146 000 000	4 100 500	0 044 ===
	Total functional expenses. Add lines 1 through 24f	152,815,174.	146,380,930.	4,192,529.	2,241,715
6	Joint Costs. Check here ▶ if following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
SA		ı			Form <b>990</b> (2010
2 1.	06290X 700 <b>W</b>				••• (2

Form 990 (2010) 26-2303250 Page **11** 

#### **Balance Sheet** Part X Beginning of year End of year Cash - non-interest-bearing 1,314,308. 1,385,395. 1 1 20,420,454. 39,249,693. Savings and temporary cash investments 2 Pledges and grants receivable, net 327,844,205. 254,121,805. 3 3 22,337. 147,126. Accounts receivable, net Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of 6,000. 0. 5 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 6 Notes and loans receivable, net 7 Inventories for sale or use 8 Prepaid expenses and deferred charges 145,983. 334,531. 9 10a Land, buildings, and equipment: cost or 6,241,009. other basis. Complete Part VI of Schedule D | 10a 957,228. 3,312,920.10c 5,283,781. b Less: accumulated depreciation 10b 11 11 12 Investments - other securities. See Part IV, line 11 12 13 Investments - program-related. See Part IV, line 11 13 14 14 453,056. 715,575. 15 15 353,519,264. 301,237,906. 16 16 Total assets. Add lines 1 through 15 (must equal line 34) 4,188,368. 2,387,130. 17 17 1,420,739. 6,420,721. 18 18 19 19 20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 Payables to current and former officers, directors, trustees, key 22 employees, highest compensated employees, and disqualified persons. 22 23 Secured mortgages and notes payable to unrelated third parties . . . . . . 23 24 Unsecured notes and loans payable to unrelated third parties. 24 992,997. 1,390,891. 25 25 Other liabilities. Complete Part X of Schedule D Total liabilities. Add lines 17 through 25. \_\_\_\_\_\_ 11,999,980. 4,800,866. 26 Organizations that follow SFAS 117, check here | X | and complete lines 27 through 29, and lines 33 and 34. Balances 70,318,868. 27 27 87,628,138. 278,399,530. 201,609,788. 28 28 Fund 29 29 Organizations that do not follow SFAS 117, check here ▶ <u></u> complete lines 30 through 34. Assets 30 Capital stock or trust principal, or current funds 30 31 Paid-in or capital surplus, or land, building, or equipment fund 31 32 Retained earnings, endowment, accumulated income, or other funds 32 Net 348,718,398. 289,237,926. 33 33 Total liabilities and net assets/fund balances 353,519,264. 301,237,906.

Form **990** (2010)

26-2303250 Page **12** Form 990 (2010)

Pa	Reconciliation of Net Assets Check if Schedule O contains a response to any question in this Part XI		X	
1	Total revenue (must equal Part VIII, column (A), line 12)	93,3		
2	Total expenses (must equal Part IX, column (A), line 25)	152,8		
3	Revenue less expenses. Subtract line 2 from line 1	-59 <b>,</b> 4	65,	084.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	348,7	18,	398.
5	Other changes in net assets or fund balances (explain in Schedule O)	-	15,	388.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33,			
	column (B))	289,2	37,	926.
Pa	Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII			
			Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other			
	If the organization changed its method of accounting from a prior year or checked "Other," explain in	_		
	Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		Х
b		2b	Х	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of	•		
	the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in	•		
	Schedule O.			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were			
	issued on a separate basis, consolidated basis, or both:			
	X Separate basis Consolidated basis Both consolidated and separate basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in			
	the Single Audit Act and OMB Circular A-133?	3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the	-		
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	3b		

Form **990** (2010)

### SCHEDULE A (Form 990 or 990-EZ)

# Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

OMB No. 1545-0047

Department of the Treasury
Internal Revenue Service

4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

separate instructions.

Open to Public Inspection

Name of	the organization							Emplo	yer iden	tificatio	on numl	oer	
CLIMAT	EWORKS FOUNDA	TION							26	-230	3250		
Part I	Reason for Pub	ic Charity Status	s (All organizations mu	ist cor	nplete	this pa	art.) Se	e instr	uctions				
The orga	inization is not a priv	ate foundation bed	cause it is: (For lines 1 th	rough	11, che	eck only	one bo	x.)					
1			association of churches		ed in <b>s</b>	ection	170(b)(	1)(A)(i)	١.				
2	A school described	in section 170(b)	(1)(A)(ii). (Attach Schedul	e E.)									
3	A hospital or a coo	perative hospital s	ervice organization descr	ibed in	sectio	n 170(k	)(1)(A)	(iii).					
4	A medical researc	h organization op	erated in conjunction wi	ith a h	nospita	l descr	ibed in	sectio	n 170(k	)(1)( <i>A</i>	A)(iii).	Enter	the
	hospital's name, cit												
5	An organization op	erated for the bea	nefit of a college or univ	ersity	owned	l or ope	erated b	y a go	vernme	ntal u	nit des	cribe	d in
	section 170(b)(1)(A												
6		=	or governmental unit des										
7 X	_	=	es a substantial part of it	s supp	ort fro	m a go	vernme	ental ur	nit or fro	om the	e gene	ral pu	ublic
	described in sectio												
8	=		on 170(b)(1)(A)(vi). (Com								_		
9	-	=	es: (1) more than 331/3%									_	
			exempt functions - sub										
			ome and unrelated busi				•		n 511	tax) t	rom b	usine	sses
			ne 30, 1975. See <b>section</b>	-									
10	-		ted exclusively to test for	-	-				-	4		4	41
11	_	-	rated exclusively for the			-					-		
			ipported organizations de				. , .	,		٠,	٠,	sec	tion
	— — ·	<b>b</b> Type	es the type of supporting  II c Type	-		and co	-	iiies i		¬ī	ı II. e III - O	thor	
е			the organization is not			-	_	irectly					ifiad
<b>с</b>	-	=	gers and other than one			-		-	-				
	509(a)(1) or section		gers and other than one	01 1110	ne pur	niciy su	pportec	organ	124110113	uesc	indea i	11 300	Juon
f	( / ( /	` ' ' '	n determination from th	e IRS	that it	is a T	vne I T	vne II	or Typ	e III s	unnort	ina	
•	_			0 1110	triat it	10 4 1	ypc 1, 1	ypc 11,	от тур	· ·	аррог	g [	
g			nization accepted any gif	f or co	ntributi	on from	anv of	the					
9	following persons?	000, nao ino onga	a accepted a, g				,						
		directly or indire	ectly controls, either alor	ne or t	ogethe	er with	person	s desc	ribed in	ı (ii)		Yes	No
			dy of the supported organ				•			( )	11g(i)		Х
			scribed in (i) above?								11g(ii)		Х
			on described in (i) or (ii) a	bove?							11g(iii)		Х
h	Provide the following	ng information abo	ut the supported organization	ation(s	).								
(i) N	ame of supported	(ii) EIN	(iii) Type of organization	(iv)	Is the		ou notify		Is the	(v	rii) Amo		
	organization		(described on lines 1-9 above or IRC section	col. (i)	zation in listed in		anization I. (i) of		zation in organized		suppo	ort	
			(see instructions))	your g	overning ment?		upport?		U.S.?				
				Yes	No	Yes	No	Yes	No				
(A)													
(B)													
(C)													
(D)													
(E)													
Total													

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

Schedule A (Form 990 or 990-EZ) 2010 26-2303250 Page 2

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")			490,262,182.	60,050,445.	92,119,491.	642,432,118.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3			490,262,182.	60,050,445.	92,119,491.	642,432,118.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f).						
6	Public support. Subtract line 5 from line 4.						642,432,118.
Sec	tion B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	Amounts from line 4			490,262,182.	60,050,445.	92,119,491.	642,432,118.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources			256,458.	223,650.	288,864.	768,972.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) . ATCH 1			0.	4,243.	20,014.	24,257.
11	Total support. Add lines 7 through 10						643,225,347.
12	Gross receipts from related activities, etc. (s	see instructions) .				12	1,000,000.
13	First five years. If the Form 990 is forganization, check this box and stop here tion C. Computation of Public Sup			nd, third, fourth,	or fifth tax ye	ar as a section	501(c)(3) <b>X</b>
			•	44 1 (5)		4.4	0/
14	Public support percentage for 2010 (li	·				15	<u>%</u> %
15 160	Public support percentage from 2009 331/3% support test - 2010. If the o						
ıva	this box and <b>stop here</b> . The organization	=					
h	331/3% support test - 2009. If the o	•		_			
D	check this box and <b>stop here</b> . The organization						
172	10%-facts-and-circumstances test - 2						
1 <i>1</i> a	or more, and if the organization me						
	Part IV how the organization meets t						•
	organization			_	-		<b>▶</b>
h	10%-facts-and-circumstances test - 2						and line
D	15 is 10% or more, and if the organic		=				
	Explain in Part IV how the organization						-
	supported organization				_	•	► □
18	Private foundation. If the organization						and see
	instructions						
						<del></del>	<u> </u>

Schedule A (Form 990 or 990-EZ) 2010 26-2303250 Page **3** 

# Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
Ca	alendar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees	1					
	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise	1					
	sold or services performed, or facilities						
	furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						
4	Tax revenues levied for the organization's						
	benefit and either paid to or expended on						
	its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5						
7 a	Amounts included on lines 1, 2, and 3						
	received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified						
	received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13						
	for the year						
С	Add lines 7a and 7b						
8	Public support (Subtract line 7c from						
	line 6.)						
	tion B. Total Support					1	T .=
Ca	alendar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9	Amounts from line 6						
1 U a	Gross income from interest, dividends, payments received on securities loans,						
	rents, royalties and income from similar						
	sources						
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b,						
	whether or not the business is regularly						
	carried on						
12	Other income. Do not include gain or						
	loss from the sale of capital assets						
42	(Explain in Part IV.)						
13	Total support. (Add lines 9, 10c, 11,						
	and 12.)  First five years. If the Form 990 is for	the erecui-atio	n'a firat accord	third fourth or	fifth toy year a	a a costion FO1	(2)(2)
14	-	-			•		
500	organization, check this box and stop here tion C. Computation of Public Sup			<u> </u>			
<u> 15</u>	Public support percentage for 2010 (line 8			mn (f))		15	%
16	Public support percentage from 2009 Sche						
	tion D. Computation of Investmen			<u> </u>		16	70
	Investment income percentage for 2010 (li			13 column /f//		17	%
17 18							<u>%</u> %
18	Investment income percentage from 2009 331/3% support tests - 2010. If the organization					18   18   231/3%	
ıya							. —
h	17 is not more than 331/3%, check th		_				
D	331/3% support tests - 2009. If the orgaline 18 is not more than 331/3%, check						
20	<b>Private foundation.</b> If the organization		-	•			
				, ,	,		

26-2303250

Page 4

Schedule A (Form 990 or 990-EZ) 2010

Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See

		~ ~		=	ATTACHMENT 1	
SCHEDULE A, PART I	I - OTHER INC	COME				
DESCRIPTION	2006	2007	2008	2009	2010	TOTAL
OTHER			0.	4,243.	20,014.	24,257.
TOTALS				4,243.	20,014.	24,257.

#### Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury

Schedule of Contributors

► Attach to Form 990, 990-EZ, or 990-PF.

OMB No. 1545-0047

2010

Internal Revenue Service **Employer identification number** Name of the organization CLIMATEWORKS FOUNDATION 26-2303250 Organization type (check one): Filers of: Section: Х 501(c)(3 Form 990 or 990-EZ ) (enter number) organization 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** X For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 331/3 % support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, aggregate contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not aggregate to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year  $\blacktriangleright$  \$ \_ Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2 of its Form 990, or check the box on line H of its Form 990-EZ, or on

line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2010)

Name of organization CLIMATEWORKS FOUNDATION

Employer identification number 26-2303250

Part I Co	ntributors	(see	instructions)
-----------	------------	------	---------------

(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Aggregate contributions	Type of contribution
1 _		\$46,757,793.	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Aggregate contributions	Type of contribution
2 _		\$13,001,098.	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Aggregate contributions	Type of contribution
3 _		\$12,706,989.	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a)	(b)	(c)	(d)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	Type of contribution
No.			Person X Payroll Noncash (Complete Part II if there is
No. _ 4 	Name, address, and ZIP + 4	\$12,773,611.	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
No.		Aggregate contributions	Person Payroll Noncash (Complete Part II if there is
No4	Name, address, and ZIP + 4	\$12,773,611.	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
No.  (a) No.	Name, address, and ZIP + 4  (b)  Name, address, and ZIP + 4  (b)  (b)	\$12,773,611.  (c) Aggregate contributions  \$4,030,000.	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)  (d) Type of contribution  Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
No.  (a) No.	Name, address, and ZIP + 4  (b)  Name, address, and ZIP + 4	\$12,773,611.  (c) Aggregate contributions  \$4,030,000.	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)  (d) Type of contribution  Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)

Name of organization CLIMATEWORKS FOUNDATION

Employer identification number 26-2303250

Part I	Contributors	(see instructions)
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(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
<del>7</del>		\$1,000,000.	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
8		\$800,000.	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash  (Complete Part II if there is

Schedule B (Form 990, 990-EZ, or 990-PF) (2010)

Name of organization CLIMATEWORKS FOUNDATION

Employer identification number 26-2303250

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
2	150,320 SHARES OF 3M STOCK		
		\$13,001,098.	VAR
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	

#### **SCHEDULE C**

(Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

2010

Open to Public Inspection

Department of the Treasury Internal Revenue Service

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

	e organization answered "Yes," Section 501(c)(4), (5), or (6) org	' to Form 990, Part IV, line 5 (Proxy Ta anizations: Complete Part III.	ax) or Form 990-EZ, Pa	rt V, line 35a (Proxy Tax), t	hen
	ne of organization	·		Employer identi	fication number
CL	IMATEWORKS FOUNDATIO	ON		26-23	03250
Pa	rt I-A Complete if the o	rganization is exempt under s	section 501(c) or i	s a section 527 organ	ization.
1 2 3	candidates for public office Political expenditures	organization's direct and indirect p in Part IV.		<b>&gt;</b> \$	
Pa	rt I-B Complete if the o	rganization is exempt under s	ection 501(c)(3).		
1		cise tax incurred by the organization			
2		cise tax incurred by organization ma			
3	If the organization incurred	a section 4955 tax, did it file Form	4720 for this year?		Yes No
4a b	If "Yes," describe in Part IV.				Yes No
		rganization is exempt under s	section 501(c). ex	cept section 501(c)(3)	).
1		xpended by the filing organization			
2	Enter the amount of the filin	g organization's funds contributed t	o other organization	ns for section	
	527 exempt function activiti	es		<b>▶</b> \$	
3		enditures. Add lines 1 and 2. Ente			
	line 17b				
5	Enter the names, addresses organization made payment the amount of political cont	e Form 1120-POL for this year? and employer identification numbers. For each organization listed, entributions received that were prompted or a political action committee (F	ber (EIN) of all sec er the amount paid otly and directly deli	tion 527 political organ from the filing organiza vered to a separate pol	izations to which filing ition's funds. Also enter itical organization, such
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0
(1)					
(2)					
(3)					
(4)					
(5)					

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2010

(6)

Schedule C (Form 990 or 990-EZ) 2010 26-2303250 Page **2** 

Pa	art II-A Complete if the organizati section 501(h)).	on is exempt under section 501(c)(3) and	filed Form 5768 (elect	tion under				
	Check ▶ if the filing organization belongs to an affiliated group.  Check ▶ if the filing organization checked box A and "limited control" provisions apply.							
	Limits on Lobi (The term "expenditures" m	(a) Filing organization's totals	( <b>b)</b> Affiliated group totals					
1 a b c	Total lobbying expenditures (add lines 1	0. 914,497. 914,497. 145,466,433.						
e f	Total exempt purpose expenditures (add Lobbying nontaxable amount. Enter the columns.	1,000,000.						
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:						
	Not over \$500,000	20% of the amount on line 1e.						
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.						
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.						
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.						
	Over \$17,000,000	\$1,000,000.						
g	Grassroots nontaxable amount (enter 25	5% of line 1f)	250,000.					
h	Subtract line 1g from line 1a. If zero or le	ess, enter -0-						
i	Subtract line 1f from line 1c. If zero or le	ss, enter -0-						
_j 		either line 1h or line 1i, did the organization file		Yes No				

# 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period								
Calendar year (or fiscal year beginning in)	(a) 2007	<b>(b)</b> 2008	(c) 2009	(d) 2010	(e) Total			
2 a Lobbying nontaxable amount				1,000,000.	1,000,000.			
<b>b</b> Lobbying ceiling amount (150% of line 2a, column (e))					1,500,000.			
c Total lobbying expenditures				914,497.	914,497.			
<b>d</b> Grassroots nontaxable amount				250,000.	250,000.			
e Grassroots ceiling amount (150% of line 2d, column (e))					375,000.			
f Grassroots lobbying expenditures				0.	0.			

Schedule C (Form 990 or 990-EZ) 2010

Schedule C (Form 990 or 990-EZ) 2010 26-2303250 Page **3** 

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a	a)	) (b)	
		Yes	No	Amoun	t
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:				
а	Volunteers?				
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
C	Media advertisements?				
d e	Mailings to members, legislators, or the public? Publications, or published or broadcast statements?				
f	Publications, or published or broadcast statements?  Grants to other organizations for lobbying purposes?				
g	Direct contact with legislators, their staffs, government officials, or a legislative body?				
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i	Other activities? If "Yes," describe in Part IV				
j	Total. Add lines 1c through 1i				
2 a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b	If "Yes," enter the amount of any tax incurred under section 4912				
С	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Pa	rt III-A Complete if the organization is exempt under section 501(c)(4), section 501	(c)(5)	, or s	ection	
	501(c)(6).				1
	Mars substantially all (000/ or mars) dues respined a and advertible by members?				es No
1	Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?			1   2	
3	Did the organization make only in-house lobbying expenditures of \$2,000 of less:  Did the organization agree to carryover lobbying and political expenditures from the prior year?			3	
	t III-B Complete if the organization is exempt under section 501(c)(4), section 501				
·	501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A		-		
	"Yes."	,			
1	Dues, assessments and similar amounts from members			1	
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures)				
	expenses for which the section 527(f) tax was paid).				
а	Current year			2a	
b	Carryover from last year			2b	
С	Total			2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) due	_		3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion				
	excess does the organization agree to carryover to the reasonable estimate of nondeductible lead political expenditure next year?	JUUYII	ıg	4	
5	Taxable amount of lobbying and political expenditures (see instructions)			5	
	rt IV Supplemental Information	<u> </u>			
Con	nplete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, complete this part for any additional information.	, line	5; an	d Part II-B, line	1i.
_			_		

Schedule C (Form 990 or 990-EZ) 2010

Page 4

Part IV **Supplemental Information** (continued)

# SCHEDULE D (Form 990)

# Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

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OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► Attach to Form 990. ► See separate instructions.

Employer identification number Name of the organization CLIMATEWORKS FOUNDATION 26-2303250 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate contributions to (during year) . . . . 3 Aggregate grants from (during year) Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? . . . . . . . . . 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Part II Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year 2a Number of conservation easements on a certified historic structure included in (a) . . . . . .

(i) and 170(h)(4)(B)(ii)?

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.
- **b** If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:
- If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2010

Schedule D (Form 990) 2010 26-2303250 Page **2** 

Par	t Ⅲ Organizations Maintaini	ng Collections	of Art, H	istorical	Treasures,	or Ot	her Similar A	ssets (d	continue	d)
3	Using the organization's acquisitic collection items (check all that app		d other re	ecords, c	heck any of	the fo	ollowing that a	re a sigi	nificant us	se of its
а	Public exhibition		d		Loan or exc	hange	programs			
b	Scholarly research		е		Other					
С	Preservation for future ge	enerations								
4	Provide a description of the organ		ns and e	explain ho	w they furt	her the	e organization's	exemp	t purpose	in Part
	XIV.				-		_			
5	During the year, did the organization	on solicit or receive	e donatio	ns of art,	historical tre	asures	, or other simila	ar		
	assets to be sold to raise funds rath							_	Yes	No
Par	Escrow and Custodial A line 9, or reported an an	rrangements. C	omplete	if the or	ganization				00, Part I	V,
1 a	Is the organization an agent, truste									
	included on Form 990, Part X?							[	Yes	No
b	If "Yes," explain the arrangement in	Part XIV and con	nplete the	following	g table:					
					_		ıA	mount		
	Beginning balance					1c				
	Additions during the year				_	1 d				
	Distributions during the year					1 e				
	Ending balance				_					
	Did the organization include an am		), Part X,	line 21?				[	Yes	No
	If "Yes," explain the arrangement in									
Par	t V Endowment Funds. Con	nplete if organiz	ation an	swered '	Yes" to For	m 990	<u>),</u> Part IV, line	10.		
		(a) Current year	<b>(b)</b> Pr	ior year	(c) Two yea	rs back	(d) Three yea	rs back	(e) Four y	ears back
	Beginning of year balance									
	Contributions									
С	Net investment earnings, gains,									
	and losses									
	Grants or scholarships									
е	Other expenditures for facilities .									
	and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage	-	lance held	d as:						
а	Board designated or quasi-endown	nent ▶	%							
b	Permanent endowment	%								
С	Term endowment ▶	_%								
3 a	Are there endowment funds not in	the possession of	f the orga	ınization t	hat are held	and a	dministered for	the	_	
	organization by:									es No
	(i) unrelated organizations								3a(i)	
	(ii) related organizations								3a(ii)	
b	If "Yes" to 3a(ii), are the related org								3 b	
4	Describe in Part XIV the intended u									
Par	t VI Land, Buildings, and Equ	uipment. See Fo	orm 990,	, Part X,	line 10.					
	Description of investment	(inv	t or other bas vestment)	sis <b>(b)</b> 0	cost or other bas (other)	is (c	Accumulated depreciation	(0	<b>d)</b> Book valu	e
	Land									
	Buildings									
	Leasehold improvements				4,842,25		601,279.			972.
	Equipment				494,75		218,258.			6,497.
	Other				904,00		137,691.			6,312.
Tota	I. Add lines 1a through 1e. (Column	(d) must equal Fo	orm 990, F	Part X, co	lumn (B), line	10(c).,	) ▶		5,283	3,781.

26-2303250 Schedule D (Form 990) 2010 Page 3

Part VII	Investments - Other Securities. See F	orm 9	990, Part X, line	12.	
	(a) Description of security or category (including name of security)	(t	) Book value	<b>(c)</b> Method of valua Cost or end-of-year ma	
(1) Financi	al derivatives				
(2) Closely	-held equity interests				
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
(I)	to /b) much accel Farma 000 Bart V and /B) line 40.)				
Part VIII	Investments - Program Related. See F	orm (	000 Part V line	12	
rait viii	(a) Description of investment type		b) Book value	(c) Method of value	ation:
(4)	(a) Description of investment type	,,	J) Book value	Cost or end-of-year ma	
(1)					
(2)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)					
<u> </u>	in (b) must equal Form 990, Part X, col. (B) line 13.)				
Part IX	Other Assets. See Form 990, Part X, li	ne 15	j		
	(a)	Descr	iption		(b) Book value
(1)					
(2)					
(3)					
_(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)	(b)				
Part X	on (b) must equal Form 990, Part X, col. (B) line 15.)  Other Liabilities. See Form 990, Part X			· · · · · · · · · · · · · · · · · · ·	
1.	(a) Description of liability	, 11110	(b) Amount		
	ral income taxes		(1)		
(2) DEFE	RRED RENT		1,390,89	91.	
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)					
(11)					
Total. (Colur	mn (b) must equal Form 990, Part X, col. (B) line 25.)	<b>&gt;</b>	1,390,89	91.	

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). JSA 0E1270 1.000 06290X 700W

Schedule D (Form 990) 2010 26-2303250 Page **4** 

D	VI Passanciliation of Observe in Net Access for F 2004 A 1944	Financial Ct. 1			1 agc 4
Part				S	93,350,090.
1	Total revenue (Form 990, Part IV, column (A), line 12)		1	+	152,815,174.
2	Total expenses (Form 990, Part IX, column (A), line 25)		3		-59,465,084.
3 4	Excess or (deficit) for the year. Subtract line 2 from line 1		4	-	37,403,004.
5	Net unrealized gains (losses) on investments		5		
6	Donated services and use of facilities		6		
7	Investment expenses Prior period adjustments		7		
8	Other (Describe in Part XIV.)		8		-15,388.
9	Total adjustments (net). Add lines 4 through 8		9		-15,388.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and		10		-59,480,472.
Part					
1	Total revenue, gains, and other support per audited financial statements			1	93,369,145.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		•		
а	Net unrealized gains on investments 2a				
b	Donated services and use of facilities 2b	39,00	69.		
С	Recoveries of prior year grants 2c				
d	Other (Describe in Part XIV.)				
е	Add lines 2a through 2d		L	2e	39 <b>,</b> 069.
3	Subtract line 2e from line 1	,	L	3	93,330,076.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a				
b	Other (Describe in Part XIV.)		_		
С	Add lines 4a and 4b			4c	20,014.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	93,350,090.
	XIII Reconciliation of Expenses per Audited Financial Statements With	Expenses per R	etur		150 040 617
1	Total expenses and losses per audited financial statements		-	1	152,849,617.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	39,00	60		
a	Donated services and use of facilities Prior year adjustments  2a  2b		-		
b	Other leader	+	$\dashv$		
c d			38.		
e	Add lines 2a through 2d		_	2e	54,457.
3	Subtract line 2e from line 1		• •  -	3	152,795,160.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		· ·		<u> </u>
а	Investment expenses not included on Form 990, Part VIII, line 7b				
b	Other (Describe in Part XIV.)	20,01	14.		
С	Add lines 4a and 4b	•		4c	20,014.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5	152,815,174.
Part	XIV Supplemental Information				
Part V any a	lete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d additional information.				
<u>экк</u>	PAGE 5				

Schedule D (Form 990) 2010 Page 5

Part XIV Supplemental Information (continued)

FIN 48 DISCLOSURE

SCHEDULE D, PART X

THE FOUNDATION HAS BEEN RECOGNIZED BY THE INTERNAL REVENUE SERVICE

("IRS") AS AN ORGANIZATION EXEMPT FROM TAX UNDER INTERNAL REVENUE CODE

SECTION 501(C)(3) AND CLASSIFIED BY THE IRS AS OTHER THAN A PRIVATE

FOUNDATION, AND IS THEREFORE EXEMPT FROM FEDERAL INCOME TAXES ON

OPERATIONS RELATED TO ITS EXEMPT PURPOSE AND INVESTMENT INCOME EXCEPT TO

THE EXTENT THAT THE INCOME IS DETERMINED TO BE UNRELATED BUSINESS INCOME.

THE FOUNDATION HAS ALSO BEEN RECOGNIZED BY THE CALIFORNIA FRANCHISE TAX

BOARD AS EXEMPT FROM CALIFORNIA FRANCHISE TAXES UNDER REVENUE AND

TAXATION CODE SECTION 23701(D) EXCEPT TO THE EXTENT THAT THE INCOME IS

DETERMINED TO BE UNRELATED BUSINESS INCOME.

AT JANUARY 1, 2009, THE FOUNDATION ADOPTED THE GUIDANCE ON UNCERTAIN TAX POSITIONS AND HAS IDENTIFIED AND EVALUATED ITS SIGNIFICANT TAX POSITIONS FOR WHICH THE STATUTE OF LIMITATIONS REMAIN OPEN (TAX YEARS 2008-2010). THERE HAVE BEEN NO MATERIAL CHANGES IN UNRECOGNIZED BENEFITS AS OF DECEMBER 31, 2010 AND 2009, NOR ARE ANY MATERIAL CHANGES ANTICIPATED IN THE NEXT TWELVE MONTHS. THERE HAVE BEEN NO RELATED TAX PENALTIES OR INTEREST, WHICH WOULD BE CLASSIFIED AS A TAX EXPENSE IN THE STATEMENT OF ACTIVITIES.

SCHEDULE D, PART XI

RECONCILIATION OF CHANGE IN NET ASSETS FROM FORM 990 TO AUDITED FINANCIAL STATEMENTS

Schedule D (Form 990) 2010

 Schedule D (Form 990) 2010
 Page 5

# Part XIV Supplemental Information (continued)

LINE 8: UNREALIZED TRANSACTION LOSS ON FOREIGN EXCHANGE \$15,388

SCHEDULE D, PART XII

RECONCILIATION OF REVENUE PER AUDITED FINANCIAL STATEMENTS WITH REVENUE

PER RETURN

LINE 4B: CONTRA RENT EXPENSE \$20,014

SCHEDULE D, PART XIII

RECONCILIATION OF EXPENSES PER AUDITED FINANCIAL STATEMENTS WITH EXPENSES

PER RETURN

LINE 2D: UNREALIZED TRANSACTION LOSS ON FOREIGN EXCHANGE \$15,388

LINE 4B: CONTRA RENT EXPENSE \$20,014

## SCHEDULE F (Form 990)

# **Statement of Activities Outside the United States**

 Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.
 ► Attach to Form 990.
 ► See separate instructions. OMB No. 1545-0047
2010

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

CLIMATEWORKS FOUNDATION

Employer identification number 26-2303250

Par	General Information of Form 990, Part IV, line 14		Outside the U	Inited States. Complete	e if the organization answe	ered "Yes" to			
1	For grantmakers. Does the org	janization mai	ntain records t	o substantiate the amo	unt of the grants or				
	assistance, the grantees' eligibili	ty for the grant	ts or assistance	e, and the selection criter					
	grants or assistance? X Yes								
2	2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States.								
3	Activities per Region. (The follow	ing Part I. line	3 table can be	duplicated if additional si	pace is needed.)				
	(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region			
(1)	CENTRAL AMERICA/CARIBBEAN	0.	0.	GRANTMAKING		650,000.			
(2)	EAST ASIA AND THE PACIFIC	0.	0.	PROGRAM SERVICES	LOW CARBON DEV PLN	2,190,017.			
(3)	EAST ASIA AND THE PACIFIC	0.	0.	GRANTMAKING		1,982,736.			
(4)	EUROPE	0.	0.	PROGRAM SERVICES	CLIMATE POLICY STRAT.	5,526,959.			
(5)	EUROPE	0.	0.	GRANTMAKING		18,060,604.			
(6)	EUROPE	0.	0.	FUNDRAISING		25,681.			
(7)	MIDDLE EAST AND NORTH AFRICA	0.	0.	PROGRAM SERVICES	ATTEND CONFERENCE	13,535.			
(8)	NORTH AMERICA	0.	0.	PROGRAM SERVICES	CLIMATE POLICY STRAT.	1,416,315.			
(9)	NORTH AMERICA	0.	0.	GRANTMAKING		115,000.			
(10)	SOUTH AMERICA	0.	0.	PROGRAM SERVICES	CLIMATE POLICY STRAT.	20,063.			
(11)	SOUTH AMERICA	0.	0.	GRANTMAKING		4,017,564.			
(12)	SOUTH ASIA	1.	2.	PROGRAM SERVICES	START-UP EXPENSES	2,388,366.			
(13)	SOUTH ASIA	0.	0.	GRANTMAKING		2,087,127.			
(14)	SOUTH ASIA	0.	0.	FUNDRAISING		51,046.			
(15)	SUB-SAHARAN AFRICA	0.	0.	GRANTMAKING		349,984.			
(16)									
(17)									
3a	Sub-total	1.	2.			38,894,997.			
b									
С	Totals (add lines 3a and 3b)	1.	2.			38,894,997.			

26-2303250 Page 2 Schedule F (Form 990) 2010

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)			ATTACHMENT 2						
(2)									
(3)									
(4)									
(5)									
(6)									
(7)									
(8)									
(9)									
(10)									
(11)									
(12)									
(13)									
(14)									
(15)									
(16)									

26-2303250 Schedule F (Form 990) 2010 Page 3

**Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. Part III

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
_ (1)							
_(2)							
_ (3)							
_ (4)							
(5)							
<b>(6)</b>							
<u>(7)</u>							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							

Schedule F (Form 990) 2010 Page 4

#### Part IV Foreign Forms

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Yes	x <sub>No</sub>
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see Instructions for Form 5471)	Yes	X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	Yes	X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see Instructions for Form 8865)	Yes	X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)	Yes	X No

Schedule F (Form 990) 2010

CLIMATEWORKS FOUNDATION 26-2303250

Schedule F (Form 990) 2010 26-2303250 Page **5** 

## Part V Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

MONITORING THE USE OF GRANT FUNDS OUTSIDE OF THE UNITED STATES
PART I, LINE 2

CLIMATEWORKS FOUNDATION FUNDING PRIMARILY SUPPORTS ITS NETWORK OF SELECT REGIONAL CLIMATE FOUNDATIONS AND BEST PRACTICE NETWORK ORGANIZATIONS.

THESE ORGANIZATIONS ARE WELL KNOWN TO CLIMATEWORKS AND UNDERGO AN EXTENSIVE VETTING PROCESS PRIOR TO BECOMING NETWORK PARTNERS.

CLIMATEWORKS DOES NOT ACCEPT UNSOLICITED GRANT PROPOSALS. PRIOR TO

FUNDING NON-NETWORK ORGANIZATIONS, CLIMATEWORKS PROGRAM STAFF PERFORM DUE

DILIGENCE ON THE PROSPECTIVE PROJECT AND THE ORGANIZATIONS' PAST SUCCESS

AND HEALTH.

ALL ORGANIZATIONS ARE REQUIRED TO SUBMIT A GRANT NARRATIVE PROPOSAL AND BUDGET. PROPOSALS ARE EVALUATED ON THEIR PROJECTED OUTCOMES AND ALIGNMENT WITH CLIMATEWORKS' MISSION AND STRATEGIES. OTHER REQUIRED DOCUMENTATION INCLUDES THE CURRENT YEAR BUDGET, YEAR-TO-DATE FINANCIAL STATEMENTS, PRIOR YEAR AUDITED FINANCIAL STATEMENTS, GOVERNMENT-ISSUED TAX STATUS DETERMINATION DOCUMENTATION, A LIST OF BOARD OF DIRECTORS, OFFICERS, AND AFFILIATIONS, AND BIOS OF KEY STAFF INVOLVED IN THE PROJECT.

ALL GRANTEES ARE REQUIRED TO SIGN AND RETURN A GRANT AGREEMENT, WHICH
STATES THAT FUNDS MAY BE SPENT ONLY FOR THE SPECIFIC CHARITABLE PURPOSES
STATED IN THE PROPOSAL. ALL GRANTEES MUST BE IN COMPLIANCE WITH ALL
APPLICABLE ANTI-TERRORIST FINANCING AND ASSET CONTROL LAWS, REGULATIONS,

CLIMATEWORKS FOUNDATION 26-2303250

Schedule F (Form 990) 2010 26-2303250 Page **5** 

### Part V Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

RULES, AND EXECUTIVE ORDERS. ALTHOUGH NOT LEGALLY REQUIRED, CLIMATEWORKS USES EXPENDITURE RESPONSIBILITY BEST PRACTICES TO MONITOR ITS FOREIGN GRANTS. CLIMATEWORKS CONFIRMS THAT GRANTEES' BOARD MEMBERS AND KEY STAFF DO NOT APPEAR ON THE SPECIALLY DESIGNATED NATIONALS (SDN) LIST. DEPENDING UPON THE DOLLAR AMOUNT, EITHER THE BOARD OF DIRECTORS OR THE CEO/COO APPROVES THE GRANT.

CLIMATEWORKS REVIEWS EXPENDITURE RESPONSIBILITY REPORTS TO ENSURE THAT

THE FUNDS WERE SPENT EXCLUSIVELY FOR THE CHARITABLE PURPOSES STATED IN

THE PROPOSAL AND WITHIN THE CONFINES OF THE OTHER RESTRICTIONS OF THE

GRANT.

Schedule F (Form 990) 2010

### **SCHEDULE G**

(Form 990 or 990-EZ)

# Supplemental Information Regarding Fundraising or Gaming Activities Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047 Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name or the organization					Employer Identification	
CLIMATEWORKS FOUNDATION				II) / II ( F 0	26-230325	
<b>Fundraising Activities.</b> Con Form 990-EZ filers are not				"Yes" to Form 9	90, Part IV, line	17.
1 Indicate whether the organization rai	<u> </u>			activities. Check a	Ill that apply.	
a Mail solicitations	e		_	non-government g		
b Internet and email solicitations	f			government grants		
c Phone solicitations	g g			ising events	,	
d X In-person solicitations	9	орс	Jiai Tariara	ising events		
u iii perceii concitatione			-11: -2:-1 1. /1:	alandia a affica a a		
2a Did the organization have a written or or key employees listed in Form 990						X Yes No
b If "Yes," list the ten highest paid indi- compensated at least \$5,000 by the		fundraiser	s) pursuar	nt to agreements ເ	ınder which the fun	draiser is to be
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	custody o	draiser have or control of outions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No		·	
1	STRATEGIC					
CLIMATE ADVISERS	CONSULTING		X	0.	354 <b>,</b> 987.	0.
2	STRATEGIC				00 = 7 0 0 1	
PHILANTHROPY CONSULTING GRP	CONSULTING		x	0.	181,973.	0.
C&LIFORNIA ENVIRONMENTAL	STRATEGIC				101/370	-
ASSOCIATES	CONSULTING		x	0.	79 <b>,</b> 522.	0.
4					,	
5						
6						
7						
8						
9						
10						
Total	1		_	0.	616,482.	0.
3 List all states in which the organiza						
registration or licensing.						

Schedule G (Form 990 or 990-EZ) 2010 26-2303250 Page **2** 

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other Events (d) Total events (add col. (a) through col. (c)) (event type) (event type) (total number) Revenue 1 Gross receipts 2 Less: Charitable contributions ..... 3 Gross income (line 1 minus 4 Cash prizes 5 Noncash prizes Direct Expenses 6 Rent/facility costs 7 Food and beverages 8 Entertainment 9 Other direct expenses 10 Direct expense summary. Add lines 4 through 9 in column (d) Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/Instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col. (a) through col. (c)) 1 Gross revenue 2 Cash prizes Direct Expenses 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses Yes Yes Yes 6 Volunteer labor Νo 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Combine line 1, column d, and line 7 . . . . . . . . . . . . . . . . . Enter the state(s) in which the organization operates gaming activities: a Is the organization licensed to operate gaming activities in each of these states? **b** If "No," explain: 10 a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? **b** If "Yes," explain:

Sched	ule G (Form 990 or 990-EZ) 2010 Page <b>3</b>
11	Does the organization operate gaming activities with nonmembers?  Yes No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity
	formed to administer charitable gaming?
13	Indicate the percentage of gaming activity operated in:
а	The organization's facility
b	An outside facility
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:
	Name ►
	Address ►
15 a	Does the organization have a contract with a third party from whom the organization receives gaming
	revenue? Yes No
b	If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the
	amount of gaming revenue retained by the third party ▶ \$
С	If "Yes," enter name and address of the third party:
	Name ▶
	Address ►
16	Gaming manager information:
	Name ▶
	Gaming manager compensation ▶ \$
	Description of services provided ▶
	Director/officer Employee Independent contractor
17	Mandatory distributions:
a	Is the organization required under state law to make charitable distributions from the gaming proceeds to
	retain the state gaming license?
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations
	or spent in the organization's own exempt activities during the tax year ▶ \$
Par	Supplemental Information. Complete this part to provide the explanation required by Part I, line 2b,
	columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this
	part to provide any additional information (see instructions).

# SCHEDULE I (Form 990)

# Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

OMB No. 1545-0047

2010
Open to Public

Inspection

Department of the Treasury Internal Revenue Service Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990.

Employer identification number Name of the organization CLIMATEWORKS FOUNDATION 26-2303250 Part I General Information on Grants and Assistance 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  $X \gamma_{es}$ 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part (f) Method of valuation (a) Name and address of organization (b) EIN (c) IRC section (d) Amount of cash grant (e) Amount of non-cash (g) Description of (h) Purpose of grant (book, FMV, appraisal, or government if applicable non-cash assistance or assistance assistance ATTACHMENT 3 36. 2 Enter total number of section 501(c)(3) and government organizations 

Part III	Grants and Other Assistance to Individuals in the United States.	Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
	Part III can be duplicated if additional space is needed.	

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1					
2					
3					
_4					
5					
6					
7					

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

SEE SCHEDULE O

# **SCHEDULE J** (Form 990)

Compensation Information
For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047 **Open to Public** 

Inspection

Department of the Treasury Internal Revenue Service Name of the organization

CLIMATEWORKS FOUNDATION

Employer identification number 26-2303250

Part	Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	X First-class or charter travel X Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	X Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
	If any of the bases on line 40 are checked did the consciention follows a switter relies according resonant			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to			
	explain	1b		Х
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,			
	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Х	
_				
3	Indicate which, if any, of the following the organization uses to establish the compensation of the			
	organization's CEO/Executive Director. Check all that apply.			
	Compensation committee Written employment contract			
	X Independent compensation consultant X Compensation survey or study			
	X Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
а	Receive a severance payment or change-of-control payment from the organization or a related organization?	4a		Х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4 c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the revenues of:			
а	The organization?	5a		Х
b	Any related organization?	5b		Х
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the net earnings of:			
а	The organization?	6a		Х
b	Any related organization?	6b		Х
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed			
	payments not described in lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			
_	in Part III	8		Х
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		ĺ

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2010

## Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

		(B) Breakdown	of W-2 and/or 1099-MIS	C compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation	
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	reported in prior Form 990 or Form 990-EZ	
	(i)	421,835.	0.	2,707.	31,944.	20,925.	477,411.	0.	
1 THOMAS HARVEY	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)	384,535.	0.	1,009.	38,938.	19,351.	443,833.	0.	
2 MARK BURGET	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)	154,549.	0.	467.	23 <b>,</b> 250.	12,861.	191,127.	0.	
3 JENNIFER FOX	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)	208,425.	0.	8,465.	23,678.	9,298.	249,866.	0.	
4 MOLLY SINGER	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)	256 <b>,</b> 789.	0.	672.	38,313.	6 <b>,</b> 907.	302,681.	0.	
5 HEATHER THOMPSON	(ii)	0.	0.	0.	0.	0.	0.	<u> </u>	
	(i)	240,982.	0.	160,418.	38,375.	21,347.	461,122.	0.	
6 SEEMA PAUL	(ii)	0.		0.	0.	0.	0.	0.	
	(i)	191,737.		1,084.	12,031.	17,330.	247,182.	0.	
7 DANIEL ZARIN	(ii)	0.		0.	0.	0.	0.	<u> </u>	
	(i)	129,679.		32,186.	0.	8,522.	210,387.	<u> </u>	
8 CHRISTOPHER ELLIOTT	(ii)	0.		0.	0.	0.	0.		
TOWN HORR	(i)	195,264.	+	3,934.	16,899.	5,767.	221,864.	0.	
9 JOHN FORD	(ii)	0.	0.	0.	0.	0.	0.	0.	
. ZACHADY MACDONALD	(i)	190,130.	<del>0</del> .	1,818.	28,451.	4,176. 0.	224,575. 0.		
10 ZACHARY MACDONALD	(ii)	0.	0.	0.	0.	0.	0.	<u> </u>	
	(i)								
11	(ii)								
40	(i)		<del> </del>						
	(ii)								
42	(i)								
_13	(ii) (i)								
1.4	(ii)		<del> </del>						
14	(i)								
15	(ii)		<del> </del>						
10	(i)								
_16	(ii)		<del> </del>						
					<u> </u>			adula 1/Earm 990\ 2010	

Schedule J (Form 990) 2010 Page **3** 

#### Part | Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

SCHEDULE J, PART I, LINE 1A:

FIRST-CLASS TRAVEL: CLIMATEWORKS AMENDED ITS TRAVEL POLICIES IN 2010 TO ALLOW FIRST-CLASS AIRFARE FOR OUR EXTERNAL BOARD MEMBERS. IN 2010,

CLIMATEWORKS REIMBURSED A BOARD MEMBER FOR FIRST-CLASS FLIGHTS TO ATTEND A BOARD MEETING AND CLIMATEWORKS' ANNUAL SUMMIT.

TAX GROSS-UP PAYMENTS: SEEMA PAUL, VICE PRESIDENT, DIRECTOR OF INDIA
ENERGY INITIATIVE, RECEIVED A TAX-GROSS UP TOTALING \$2,290 AS PART OF HER
EXPATRIATE COMPENSATION PACKAGE FOR HER ASSIGNMENT TO INDIA. MS. PAUL
ALSO PARTICIPATES IN A TAX EQUALIZATION PROGRAM AS PART OF HER EXPATRIATE
PACKAGE WHICH LIMITS MS. PAUL'S PERSONAL TAXES TO THE APPROXIMATE AMOUNT
THAT SHE WOULD HAVE PAID HAD SHE NOT TAKEN ON THE ASSIGNMENT. MS. PAUL IS
RESPONSIBLE TO CLIMATEWORKS FOR PAYMENT OF HER "HYPOTHETICAL TAXES."
CLIMATEWORKS IS THEN RESPONSIBLE FOR MS. PAUL'S ACTUAL PERSONAL TAX
LIABILITIES INCURRED IN HER HOME COUNTRY AND ASSIGNMENT COUNTRY.
CHRISTOPHER ELLIOTT, EXECUTIVE DIRECTOR, CLUA, RECEIVED A TAX-GROSS UP OF
\$31,243 AS PART OF HIS RELOCATION PACKAGE.

HOUSING ALLOWANCE: SEEMA PAUL, DIRECTOR OF INDIA ENERGY INITIATIVE,

Schedule J (Form 990) 2010 Page **3** 

#### Part | Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

RECEIVES A HOUSING ALLOWANCE PERQUISITE AS PART OF HER EXPATRIATE

COMPENSATION PACKAGE FOR HER ASSIGNMENT TO INDIA. THE ALLOWANCE WAS

REPORTED ON FORM W-2 AS TAXABLE INCOME AS REQUIRED AND REPORTED ON

SCHEDULE J, PART II, COLUMN B, PART III.

SCHEDULE J, PART 1, LINE 1B:

CLIMATEWORKS DOES NOT HAVE A FORMAL WRITTEN EXPATRIATE POLICY. FOREIGN ASSIGNMENTS ARE RARE AND ARE BASED ON BUSINESS NEEDS. THE ORGANIZATION USES A THIRD-PARTY CONSULTANT TO DEVELOP THE EXPATRIATE COMPENSATION PACKAGE BASED ON COMPARABLE ORGANIZATIONS.

AT THE TIME OF RELOCATION OF CHRISTOPHER ELLIOTT, CLIMATEWORKS FOUNDATION DID NOT HAVE A WRITTEN RELOCATION POLICY. A FORMAL POLICY WAS INSTITUTED DURING 2010 AND MR. ELLIOTT'S PACKAGE WAS CONSISTENT WITH THE NEW POLICY.

Schedule J (Form 990) 2010 Page **3** 

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

SCHEDULE J, PART II, COLUMN B, PART III:

CLIMATEWORKS OCCASIONALLY PROVIDES SIGNING BONUSES AS AN EXTRA INCENTIVE

FOR CANDIDATES TO ACCEPT EMPLOYMENT OFFERS. DAN ZARIN AND CHRIS ELLIOT

WERE EACH PROVIDED WITH A SIGNING BONUS WHEN THEY WERE HIRED IN 2010.

#### **SCHEDULE M** (Form 990)

# **Noncash Contributions**

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

OMB No. 1545-0047 Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization ►Attach to Form 990.

Employer identification number 26-2303250

CLIMATEWORKS FOUNDATION

Par	Types of Property							
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Method noncash cor			
1	Art - Works of art							
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household							
	goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property			12 001 000	142 DIVERS		m = 03:	
9	Securities - Publicly traded	X	1.	13,001,098.	MARKET Ç	QUOTA	TION	
10	Securities - Closely held stock							
11	Securities - Partnership, LLC,							
	or trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation							
	contribution - Historic structures							
14	Qualified conservation							
14	contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other							
18	Collectibles							
19	Food inventory.							
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other ►()							
26	Other ►()							
27	Other ►()							
28	Other ►()							
29	Number of Forms 8283 received							
	which the organization completed F	Form 8283,	Part IV, Donee Acknowledg	gement	29			
							Yes	No
30 a	During the year, did the organiza			-				
	it must hold for at least three yea							37
	used for exempt purposes for the e		perioa?			30a		X
	If "Yes," describe the arrangement i		anno noliny that manyima	o the review of and	on otomalara			
31	Does the organization have a			=			v	
22.	contributions?  Does the organization hire or use	third north	os or rolated arganization	se to colicit process or a	oll poposch	31	Х	
s∠a	•	•		· ·				Х
<b>L</b>	contributions?  If "Yes," describe in Part II.					32a		Λ
33	If the organization did not report ar	amount in	column (c) for a type of pro	onerty for which column (a	) is checked			
55	describe in Part II.	annount III	oolallii (o) loi a type oi pit	porty for willon column (a	, is criccked,			
	accombo in rait ii.							

26-2303250 Schedule M (Form 990) (2010) Page 2

Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Schedule M (Form 990) (2010)

JSA 0E1508 1.000

#### SCHEDULE O (Form 990 or 990-EZ)

# Supplemental Information to Form 990 or 990-EZ

2010
Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Employer identification number

26-2303250

CLIMATEWORKS FOUNDATION

ORGANIZATION'S MISSION

FORM 990, PART I, LINE 1 AND PART III, LINE 1

THE CLIMATEWORKS FOUNDATION SUPPORTS PUBLIC POLICIES THAT PREVENT

DANGEROUS CLIMATE CHANGE AND PROMOTE GLOBAL PROSPERITY. CLIMATEWORKS

PARTNERS WITH AN INTERNATIONAL NETWORK OF AFFILIATED ORGANIZATIONS-THE

CLIMATEWORKS NETWORK-TO SUPPORT SMART POLICIES IN THE GEOGRAPHIC REGIONS

AND ECONOMIC SECTORS THAT HAVE THE GREATEST POTENTIAL FOR REDUCING

GREENHOUSE GAS EMISSIONS. THE NETWORK'S GOAL IS TO INSPIRE ADOPTION OF

EFFECTIVE POLICIES TO LIMIT ANNUAL GLOBAL GREENHOUSE GAS EMISSIONS TO 44

BILLION METRIC TONS BY THE YEAR 2020 (A REDUCTION OF 17 BILLION METRIC

TONS, OR ABOUT 25 PERCENT BELOW BUSINESS-AS-USUAL PROJECTIONS), AND 35

BILLION METRIC TONS BY THE YEAR 2030 (50 PERCENT BELOW PROJECTIONS).

STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

FORM 990, PART III

LINE 4A: CLIMATEWORKS FOUNDATION SUPPORTS THE EFFORTS OF ITS NETWORK

PARTNERS IN THE GEOGRAPHIC REGIONS AND GLOBAL ECONOMIC SECTORS THAT HAVE

THE GREATEST POTENTIAL TO REDUCE GREENHOUSE GAS EMISSIONS. OUR PRIORITY

REGIONS ARE THE UNITED STATES, CHINA, THE EUROPEAN UNION, INDIA, AND

LATIN AMERICA; OUR PRIORITY SECTORS ARE POWER/UTILITIES; INDUSTRY;

BUILDINGS AND APPLIANCES; VEHICLES AND TRANSPORT SYSTEMS; AND FORESTS AND

LAND USE.

THE CLIMATEWORKS NETWORK COMPRISES TWO TYPES OF ORGANIZATIONS: 1) REGIONAL CLIMATE FOUNDATIONS (RCFS), WHICH ARE LOCATED IN OUR PRIORITY REGIONS AND STAFFED AND LED BY LOCAL EXPERTS WITH DEEP KNOWLEDGE OF LOCAL CONDITIONS; AND 2) BEST PRACTICE NETWORKS (BPNS), OR SECTOR-FOCUSED INSTITUTIONS STAFFED BY TECHNICAL AND REGULATORY EXPERTS WHO PROVIDE TECHNICAL ASSISTANCE TO GOVERNMENT OFFICIALS TO DESIGN, IMPLEMENT, AND ENFORCE PROVEN STRATEGIES THAT REDUCE EMISSIONS.

RCFS WORK WITH KEY STAKEHOLDERS IN DEFINED GEOGRAPHIC AREAS TO DEVELOP AND EXECUTE COHESIVE REGIONAL STRATEGIES; FOSTER COLLABORATION AMONG ORGANIZATIONS; ADVANCE NATIONAL AND REGIONAL POLICY OBJECTIVES THAT REDUCE EMISSIONS; AND MAXIMIZE RESULTS AND PHILANTHROPIC RETURN ON INVESTMENT. CLIMATEWORKS NETWORK RCFS INCLUDE THE ENERGY FOUNDATION (U.S.); THE CHINA SUSTAINABLE ENERGY PROGRAM; THE EUROPEAN CLIMATE FOUNDATION; AND THE SHAKTI SUSTAINABLE ENERGY FOUNDATION (INDIA).

BPNS HELP POLICYMAKERS AND GOVERNMENT REGULATORS TO RESEARCH, DEVELOP AND EMPLOY BEST PRACTICES AND PROVEN REGULATORY CHANGES THAT LEAD TO DRAMATIC REDUCTIONS IN CARBON EMISSIONS IN OUR PRIORITY SECTORS. THESE SAME PRACTICES AND POLICIES ALSO SAVE MONEY FOR CONSUMERS AND BUSINESSES, FOSTER TECHNOLOGICAL INNOVATION AND ECONOMIC DEVELOPMENT, IMPROVE PUBLIC HEALTH, BOLSTER A NATION'S COMPETITIVENESS, AND ENHANCE ITS ENERGY SECURITY. NETWORK BPNS INCLUDE THE REGULATORY ASSISTANCE PROJECT (POWER SECTOR); THE COLLABORATIVE LABELING AND APPLIANCE STANDARDS PROGRAM (APPLIANCES SECTOR); THE INSTITUTE FOR INDUSTRIAL PRODUCTIVITY (INDUSTRY

SECTOR); THE GLOBAL BUILDINGS PERFORMANCE NETWORK (BUILDINGS SECTOR); THE INSTITUTE FOR TRANSPORTATION AND DEVELOPMENT POLICY (TRANSPORT SECTOR - TRANSPORT SYSTEMS); AND THE INTERNATIONAL COUNCIL ON CLEAN TRANSPORTATION (TRANSPORT SECTOR - VEHICLE TECHNOLOGIES).

IN 2010, CLIMATEWORKS MADE GRANTS OF OVER \$103.7 MILLION TO SUPPORT OUR NETWORK PARTNERS IN THEIR EFFORTS TO SUPPORT AND IMPLEMENT POLICIES AROUND THE WORLD THAT ENHANCE ENERGY PRODUCTIVITY, DEPLOY CLEAN ENERGY TECHNOLOGIES, AND REDUCE THE POLLUTION THAT CAUSES CLIMATE CHANGE. IN ADDITION TO FUNDING, WE HELPED OUR NETWORK PARTNERS RECRUIT AND RETAIN PROFESSIONAL STAFF; SCALE UP THEIR OPERATIONS TO REFLECT DEMAND FOR SERVICES IN THE FIELD; AND ESTABLISH NEW AREAS OF OPERATIONAL FOCUS, SUCH AS COMMUNICATIONS, FUNDRAISING, TEAM BUILDING, AND COLLABORATING WITH OTHER NETWORK INSTITUTIONS.

WE ALSO PROVIDED START-UP SUPPORT FOR NEW INSTITUTIONS IN THE NETWORK, INCLUDING THE CLIMATE AND LAND USE ALLIANCE (CLUA), A COLLABORATIVE FUNDING INITIATIVE THAT SEEKS TO CATALYZE THE POTENTIAL OF FORESTS AND AGRICULTURAL LAND TO MITIGATE CLIMATE CHANGE WHILE PROVIDING ECONOMIC, SOCIAL, AND ECOLOGICAL BENEFITS; AND THE GLOBAL BUILDINGS PERFORMANCE NETWORK, THE NEW BPN FOR THE BUILDINGS SECTOR.

CLIMATEWORKS USED ITS ABILITY TO CONVENE GRANTEES TO BRING TOGETHER KEY
STAFF FROM NETWORK ORGANIZATIONS TO SHARE STRATEGIES AND BEST PRACTICES.

OUR ANNUAL SUMMIT, HELD IN OCTOBER, BROUGHT TOGETHER CLIMATE AND ENERGY

POLICY EXPERTS FROM ACROSS THE NETWORK TO BUILD WORKING RELATIONSHIPS,
SHARE STRATEGIES, AND HELP SET PRIORITIES FOR THE COMING YEAR. OUR
SECTOR SUMMITS, HELD THROUGHOUT THE YEAR, ALLOWED EXPERTS FROM AROUND THE
WORLD TO DISCUSS WAYS TO REDUCE EMISSIONS IN EACH OF OUR PRIORITY
SECTORS. ON A REGULAR BASIS, CLIMATEWORKS ALSO CONVENED A GOVERNING
COUNCIL OF EXECUTIVES FROM EACH OF THE NETWORK INSTITUTIONS; THE COUNCIL
GUIDED OUR STRATEGIC DIRECTION AND HELPED FOSTER COLLABORATION ACROSS THE
NETWORK.

LINE 4B: CLIMATEWORKS' RESEARCH AND SPECIAL PROJECTS PROGRAMS CONDUCT RIGOROUS ECONOMIC AND FINANCIAL ANALYSIS OF OPTIONS THAT ACCELERATE THE DEPLOYMENT OF CLEAN TECHNOLOGIES, IMPROVE ENERGY EFFICIENCY, AND REDUCE CARBON EMISSIONS. OUR INDEPENDENT AND OBJECTIVE POLICY RESEARCH PROVIDES DECISION MAKERS WITH A CONSISTENT FACT BASE FOR THE NATIONAL POLICIES AND MULTILATERAL AGREEMENTS THAT CAN REDUCE EMISSIONS WHILE PROMOTING ECONOMIC PROSPERITY.

IN 2010, CLIMATEWORKS' SUPPORT FOR RESEARCH AND SPECIAL PROJECTS INCLUDED:

- THE AMERICAN ENERGY INNOVATION COUNCIL, WHICH ADVISED THE U.S.

  CONGRESS AND THE WHITE HOUSE ON HOW TO SCALE-UP RESEARCH, DEVELOPMENT,

  AND DEPLOYMENT OF CLEAN ENERGY TECHNOLOGIES IN THE UNITED STATES;
- PROJECT CATALYST, WHICH PROVIDED ANALYTIC AND TECHNICAL SUPPORT FOR NEGOTIATORS, POLICYMAKERS, AND WORLD LEADERS TO HELP SHAPE A SUCCESSFUL POST-KYOTO INTERNATIONAL CLIMATE AGREEMENT;

Employer identification number 26-2303250

- GLOBAL GREEN GROWTH INSTITUTE (GGGI), WHICH WORKS WITH DEVELOPING
  AND NEWLY INDUSTRIALIZED NATIONS TO IDENTIFY AND CAPTURE OPPORTUNITIES
  FOR CLIMATE-FRIENDLY DEVELOPMENT;
- BIPARTISAN POLICY CENTER, WHICH EDUCATED U.S. POLICYMAKERS ABOUT OPTIONS FOR CAPPING CARBON DIOXIDE EMISSIONS; AND
- A SPECIAL PROJECT ON SHORT-LIVED FORCERS, WHICH IS SEEKING TO IDENTIFY A MECHANISM TO REDUCE EMISSIONS OF NON-CARBON GASES AND POLLUTANTS THAT CONTRIBUTE TO GLOBAL WARMING, SUCH AS F-GASES AND METHANE.

CLIMATEWORKS MADE GRANTS OF \$16.8 MILLION FOR RESEARCH AND SPECIAL PROJECTS IN 2010.

IN THE SPRING OF 2010, CLIMATEWORKS PROVIDED FUNDING FOR THE AMERICAN ENERGY INNOVATION COUNCIL, A GROUP OF AMERICA'S TOP BUSINESS EXECUTIVES WHO CREATED A PLAN TO MAKE AMERICA A GLOBAL LEADER IN ENERGY TECHNOLOGY INNOVATION. THE AEIC RELEASED ITS PLAN IN WASHINGTON, DC, AND URGED THE WHITE HOUSE AND CONGRESSIONAL LEADERS TO BEGIN THE NATIONAL TRANSITION TO CLEAN, AFFORDABLE, AND SECURE SUPPLIES OF ENERGY. AEIC MEMBERS INCLUDE BILL GATES, CHAIRMAN AND FORMER CHIEF EXECUTIVE OF MICROSOFT; NORM AUGUSTINE, FORMER CHAIRMAN OF LOCKHEED MARTIN; URSULA BURNS, CHAIRMAN AND CHIEF EXECUTIVE OF XEROX; JOHN DOERR, PARTNER AT KLEINER PERKINS; CHAD HOLLIDAY, CHAIRMAN OF BANK OF AMERICA AND FORMER CEO OF DUPONT; JEFF IMMELT, CHIEF EXECUTIVE OF GE; AND TIM SOLSO, CHAIRMAN AND CHIEF EXECUTIVE OF CUMMINS. THEIR REPORT, "A BUSINESS PLAN FOR AMERICA'S ENERGY

FUTURE, " FOUND THAT REFORMING AND STRENGTHENING U.S. INVESTMENT IN ENERGY

INNOVATION IS THE MOST CRITICAL ELEMENT TO SECURING AMERICA'S FUTURE.

THROUGH PROJECT CATALYST, CLIMATEWORKS, WORKING WITH MCKINSEY & COMPANY, PROVIDED ANALYTICAL SUPPORT TO THE UN SECRETARY-GENERAL'S HIGH?LEVEL ADVISORY GROUP ON CLIMATE CHANGE FINANCING, WHICH INDEPENDENTLY STUDIED POTENTIAL SOURCES OF REVENUE THAT WILL ENABLE ACHIEVEMENT OF THE LEVEL OF CLIMATE CHANGE FINANCING PROMISED THROUGH THE COPENHAGEN ACCORD BY 2020. PROJECT CATALYST ALSO PUBLISHED "FROM CLIMATE FINANCE TO FINANCING GREEN GROWTH", WHICH ARGUES THAT MANY DEVELOPING COUNTRIES ARE NOT WAITING FOR FINANCING TO BEGIN TO SHIFT TO A LOW?CARBON DEVELOPMENT PARADIGM, AND THAT IT IS OFTEN IN THEIR BEST INTERESTS TO DO SO. FINALLY, PROJECT CATALYST ANALYZED THE EMISSIONS REDUCTIONS PLEDGES OF 138 COUNTRIES' PLEDGES TO DETERMINE THE GAP BETWEEN THEIR COMMITMENTS AND THE GOAL TO REDUCE GLOBAL GREENHOUSE GAS EMISSIONS.

CLIMATEWORKS ALSO PROVIDED STARTUP FUNDING AND TECHNICAL SUPPORT TO THE GLOBAL GREEN GROWTH INSTITUTE (GGGI), AN INTERNATIONAL ORGANIZATION THAT GREW OUT OF THE GREEN GROWTH EXPERIENCE OF THE REPUBLIC OF KOREA. GGGI'S GOAL IS TO ACCELERATE "BOTTOM UP" (COUNTRY- AND BUSINESS-LED) PROGRESS ON CLIMATE CHANGE AND OTHER ENVIRONMENTAL CHALLENGED WITH CORE ECONOMIC POLICY AND BUSINESS STRATEGIES. CLIMATEWORKS PROVIDED TECHNICAL PROJECT MANAGEMENT SUPPORT FOR GGGI IN COMPLETING LOW-CARBON GROWTH PLAN STUDIES FOR BRAZIL, ETHIOPIA, AND INDONESIA.

THE BIPARTISAN POLICY CENTER'S (BPC) WORK ON CLIMATE POLICY IN THE U.S.

FOCUSED ON IDENTIFYING NATIONAL POLICY MECHANISMS THAT COULD EFFECTIVELY

CAP CARBON EMISSIONS ACROSS THE AMERICAN ECONOMY WHILE ENSURING AN

EQUITABLE DISTRIBUTION OF BENEFITS AND COSTS. BPC WORKED ACROSS PARTY

LINES TO HELP EDUCATE MEMBERS OF BOTH PARTIES ON THE BROAD BENEFITS OF

ACTION ON ENERGY AND CLIMATE CHANGE.

OUR SHORT-LIVED FORCERS WORK FOCUSED PRIMARILY ON F-GASES AND METHANE,
TWO POWERFUL GLOBAL WARMING FORCERS, AND IDENTIFYING AN INTERNATIONAL
MECHANISM TO REDUCE EMISSIONS OF THESE GASES. CLIMATEWORKS SUPPORTED
ORIGINAL RESEARCH ON THE CLIMATE IMPACT OF SHORT-LIVED FORCERS; THEIR
SOURCES AND MAJOR INDUSTRIAL AND COMMERCIAL USES; ALTERNATIVE PRACTICES
AND INPUTS THAT DON'T CONTRIBUTE TO CLIMATE CHANGE; AND TREATIES AND
OTHER GOVERNMENT TOOLS THAT CAN HELP REDUCE THESE EMISSIONS.

GOVERNANCE, MANAGEMENT AND DISCLOSURE

FORM 990, PART VI

LINE 11B: THE FORM 990 IS PREPARED JOINTLY BY CLIMATEWORKS STAFF AND AN OUTSIDE ACCOUNTING FIRM. THE DRAFT IS REVIEWED BY THE CHIEF FINANCIAL OFFICER, PRESIDENT, CHIEF EXECUTIVE OFFICER, AND GENERAL COUNSEL.

CLIMATEWORKS' FINANCIAL MANAGEMENT AND THE ACCOUNTING FIRM'S TAX PARTNER REVIEW THE DRAFT WITH CLIMATEWORKS' AUDIT COMMITTEE. THE FINAL FORM 990 IS CIRCULATED TO THE BOARD OF DIRECTORS FOR REVIEW AND IS THEN FILED.

LINE 12C: CLIMATEWORKS' POLICY REQUIRES THAT ANY APPARENT OR POTENTIAL

CONFLICTS OF INTEREST BE FULLY DISCLOSED BEFORE A DECISION IS MADE ON THE

MATTER INVOLVED, AND THAT NO DIRECTOR, OFFICER OR STAFF MEMBER

PARTICIPATE (OTHER THAN BY PROVIDING INFORMATION) IN ANY DECISION IN

WHICH HE OR SHE HAS A CONFLICT OF INTEREST.

CLIMATEWORKS' CONFLICT OF INTEREST POLICY IS INCLUDED AS PART OF THE FORMAL ORIENTATION FOR ALL NEW BOARD OF DIRECTORS, OFFICERS AND STAFF.

ADDITIONALLY, ALL OFFICERS, DIRECTORS, AND STAFF ARE REQUIRED TO COMPLETE AN ANNUAL CONFLICT OF INTEREST DISCLOSURE STATEMENT. POTENTIAL OFFICER AND BOARD MEMBER CONFLICTS ARE REVIEWED BY THE CHAIR OF THE BOARD, WHO WILL INVESTIGATE THE FACTS, SEEK ADVICE FROM OUTSIDE COUNSEL AS NECESSARY, AND REPORT BACK TO THE BOARD AT THE TIME IT CONSIDERS THE TRANSACTION. AN INTERESTED DIRECTOR OR OFFICER WILL NOT PARTICIPATE IN DELIBERATIONS OR THE VOTE. POTENTIAL STAFF MEMBER CONFLICTS ARE REVIEWED BY THE PRESIDENT, WHO WILL INVESTIGATE THE FACTS, SEEK ADVICE FROM OUTSIDE COUNSEL AS NECESSARY, AND TAKE APPROPRIATE ACTION IN ACCORDANCE WITH THE POLICY.

LINES 15A AND 15B: THE BOARD ANNUALLY REVIEWS THE COMPENSATION OF THE CHIEF EXECUTIVE OFFICER, PRESIDENT, AND CHIEF FINANCIAL OFFICER AND APPROVES CHANGES. THE BOARD USES A THIRD-PARTY EXECUTIVE COMPENSATION CONSULTING FIRM SPECIALIZING IN NOT-FOR-PROFIT ORGANIZATIONS TO COMPILE AND UPDATE COMPENSATION INFORMATION OF COMPARABLE ORGANIZATIONS TO BENCHMARK COMPENSATION FOR THESE POSITIONS. THIS PROCESS WAS LAST

UNDERTAKEN IN 2011 FOR EACH OF THESE OFFICERS.

COMPENSATION FOR KEY EMPLOYEES IS REVIEWED ANNUALLY BY DIRECT
SUPERVISORS, WITH FINAL REVIEW BY THE PRESIDENT. THIRD-PARTY
COMPENSATION SURVEYS ARE USED TO BENCHMARK AND TRACK JOB CATEGORIES.

LINE 18: CLIMATEWORKS PROVIDES A COPY OF THE FORM 990 DIRECTLY TO GUIDESTAR TO PUBLISH ON ITS WEBSITE.

LINE 19: CLIMATEWORKS MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST.

FORM 990, PART VII, SECTION B AND ATTACHMENT 1: CLIMATEWORKS FOUNDATION, ALONG WITH GOVERNMENTS, OTHER NGOS, AND PRIVATE SECTOR COMPANIES, CONTRACT WITH MCKINSEY & COMPANY TO DEVELOP A DEEP ANALYSIS OF THE CARBON ABATEMENT OPPORTUNITIES AROUND THE WORLD. AMONG THE PROJECTS UNDERTAKEN IN 2010 WERE THE DEVELOPMENT OF LOW CARBON GROWTH PLANS FOR BRAZIL, ETHIOPIA, AND INDONESIA; PROVISION OF TECHNICAL AND ANALYTIC SUPPORT TO THE UN SECRETARY-GENERAL'S HIGH-LEVEL ADVISORY GROUP ON CLIMATE CHANGE FINANCING (AGF); AND THE CREATION A COMPREHENSIVE GLOBAL FACT BASE ON ABATEMENT ACTIONS FOR NON-CO2 POLLUTANTS.

STATEMENT OF FUNCTIONAL EXPENSES FORM 990, PART IX, LINE 11G:

Name of the organization

CLIMATEWORKS FOUNDATION

Employer identification number

26-2303250

FEES FOR SERVICES (NON-EMPLOYEES) - OTHER

OTHER PROFESSIONAL SERVICE EXPENSES INCLUDE:

- \$16,057,259 FOR PROGRAM CONSULTING, PRIMARILY FOR MCKINSEY & COMPANY
  WORK TO DEVELOP A DEEP ANALYSIS OF CARBON ABATEMENT OPPORTUNITIES AROUND
  THE WORLD AS PART OF CLIMATEWORKS' GLOBAL INITIATIVES AND RESEARCH
  PROGRAMS DESCRIBED IN PART III, 4B
- \$1,044,905 FOR COMMUNICATIONS, CONSISTING OF \$580,674 FOR THE AMERICAN ENERGY INNOVIATION COUNCIL, \$293,456 FOR ALL OTHER PROGRAM COMMUNICATIONS, AND \$170,775 FOR CORPORATE COMMUNICATIONS
- \$689,527 FOR RECRUITING
- \$240,123 FOR PROGRAM MEASUREMENT & EVALUATION
- \$128,055 FOR TEMPORARY STAFFING.

RECONCILIATION OF NET ASSETS

PART XI

LINE 5: THE OTHER CHANGE IN NET ASSETS OR FUND BALANCE IS AN UNREALIZED TRANSACTION LOSS ON FOREIGN CURRENCY OF 15,388 FOR OCCUPANCY AND OTHER EXPENSES FOR CLIMATEWORKS FOUNDATION'S INDIA LIAISON OFFICE.

MONITORING THE USE OF GRANT FUNDS IN THE UNITED STATES

SCHEDULE I, PART I, LINE 2

CLIMATEWORKS FOUNDATION FUNDING PRIMARILY SUPPORTS ITS NETWORK OF SELECT REGIONAL CLIMATE FOUNDATIONS AND BEST PRACTICE NETWORK ORGANIZATIONS.

THESE ORGANIZATIONS ARE WELL KNOWN TO CLIMATEWORKS AND UNDERGO AN EXTENSIVE VETTING PROCESS PRIOR TO BECOMING NETWORK PARTNERS.

CLIMATEWORKS DOES NOT ACCEPT UNSOLICITED GRANT PROPOSALS. PRIOR TO FUNDING NON-NETWORK ORGANIZATIONS, CLIMATEWORKS PROGRAM STAFF PERFORM DUE DILIGENCE ON THE PROSPECTIVE PROJECT AND THE ORGANIZATIONS' PAST SUCCESS AND HEALTH.

ALL ORGANIZATIONS ARE REQUIRED TO SUBMIT A GRANT NARRATIVE PROPOSAL AND BUDGET. PROPOSALS ARE EVALUATED ON THEIR PROJECTED OUTCOMES AND ALIGNMENT WITH CLIMATEWORKS' MISSION AND STRATEGIES. OTHER REQUIRED DOCUMENTATION INCLUDES THE CURRENT YEAR BUDGET, YEAR-TO-DATE FINANCIAL STATEMENTS, PRIOR YEAR AUDITED FINANCIAL STATEMENTS, GOVERNMENT-ISSUED TAX STATUS LETTER, A LIST OF BOARD OF DIRECTORS, OFFICERS, AND AFFILIATIONS, AND BIOS OF KEY STAFF INVOLVED IN THE PROJECT.

ALL GRANTEES ARE REQUIRED TO SIGN AND RETURN A GRANT AGREEMENT, WHICH

STATES THAT FUNDS MAY BE SPENT ONLY FOR THE SPECIFIC CHARITABLE PURPOSES

STATED IN THE PROPOSAL. ALL GRANTEES MUST BE IN COMPLIANCE WITH ALL

APPLICABLE ANTI-TERRORIST FINANCING AND ASSET CONTROL LAWS, REGULATIONS, RULES, AND EXECUTIVE ORDERS, AND CANNOT VIOLATE ANY IRS EXPENDITURE PROHIBITIONS. CLIMATEWORKS VERIFIES THE ORGANIZATION'S EXISTENCE AND TAX STATUS USING GUIDESTAR CHARITY CHECK. DEPENDING UPON THE DOLLAR AMOUNT, EITHER THE BOARD OF DIRECTORS OR THE PRESIDENT APPROVES THE GRANT.

CLIMATEWORKS REVIEWS NARRATIVE AND FINANCIAL REPORTS TO ENSURE THAT THE FUNDS WERE SPENT EXCLUSIVELY FOR THE CHARITABLE PURPOSES STATED IN THE PROPOSAL AND WITHIN THE CONFINES OF THE OTHER RESTRICTIONS OF THE GRANT.

#### ATTACHMENT 1

990, PART VII- COMPENSATION OF THE FIVE HIGHEST	PAID	D IND.	CONTRACTORS
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NAME AND ADDRESS	DESCRIPTION OF SERVICES	COMPENSATION
MCKINSEY & COMPANY 555 CALIFORNIA STREET, SUITE #4700 SAN FRANCISCO, CA 94104	PRGM CONSULTING SVCS	12,006,548.
GCI GENERAL CONTRACTORS 825 BATTERY ST. 3RD FLOOR SAN FRANCISCO, CA 94111	GENERAL CONTRACTING	1,476,775.
CALIFORNIA ENVIRONMENTAL ASSOCIATES 423 WASHINGTON ST., 3RD FLOOR SAN FRANCISCO, CA 94111	PRGM CONSULTING SVCS	1,074,463.
CLIMATE ADVISERS INC. 7300 HOLLY AVENUE TAKOMA PARK, MD 20912	FUNDRAISING AND PRGM	543,662.
CONVERSANT SOLUTIONS LLC 1470 WALNUT ST., 4TH FLOOR WEST BOULDER, CO 80302	MGMT CONSULTING	356,500.
TOTAL COMPENSATION	NC	15,457,948.

NOTE: ALL GRANTS WERE CASH AND THEREFORE COLUMNS G.H. AND LARE NOT APPLICABLE.

IOTE: ALL GRANTS WERE CASH AND THEREFORE COLUMN: 1a	1b	1c	1d	1e	1f
	10				
	IDC and postion and FIN/ if				Mannay of again
ame of Organization	IRS code section and EIN( if applicable)	Region	Purpose of grant	Amount of cash grant	Manner of cast disbursement
anie or Organization	applicable)	South Asia	Project Support	38,300	
		South Asia South America	Project Support	300,000	
		East Asia and the Pacific	Project Support	92,736	
		Europe (including Iceland and Greenland)	Program Support	387,497	
		Europe (including Iceland and Greenland)	Project Support	85,000	
		East Asia and the Pacific	Project Support	495,000	Wire
		East Asia and the Pacific	Project Support	415,000	Wire
		South Asia	Project Support	70,932	
		South Asia	Project Support	65,413	
		South Asia	Project Support	94,402	
		South Asia	Project Support	21,227	
		South Asia	Project Support	61,400	
		South Asia South Asia	Program Support Project Support	336,740 348,158	
		South Asia	Project Support	348,158	
		South Asia	Project Support	14,671	
		North America	Project Support	40,000	
		East Asia and the Pacific	Project Support	45,000	
		Europe (including Iceland and Greenland)	Project Support	150,000	Wire
		South Asia	Project Support	339,140	
		South Asia	Project Support	59,000	
		South Asia	Project Support	174,152	
		South Asia	Project Support	274,757	
		South Asia	Project Support	139,964	
		North America	Project Support	75,000	
		Europe (including Iceland and Greenland)  Europe (including Iceland and Greenland)	Project Support Project Support	90,000 249,672	
		South America	Project Support	132,000	
		Europe (including Iceland and Greenland)	Project Support	85,000	
		Europe (including Iceland and Greenland)	Project Support	423,175	
		Europe (including Iceland and Greenland)	Project Support	273,175	Wire
		South Asia	Project Support	49,967	Wire
		South America	Project Support	300,000	
		South America	Project Support	262,587	
		South America	Project Support	450,000	
		South America	Project Support	300,000	
		South America	Project Support	2,078,349	
		South America South America	Project Support	295,000 494,628	
		Sub-Saharan Africa	Project Support Project Support	349,984	
		Central America and the Caribbean	Project Support	400,000	
		East Asia and the Pacific	Project Support	280,000	
		Europe (including Iceland and Greenland)	Project Support	137,060	
		South Asia	Project Support	21,900	
		East Asia and the Pacific	Project Support	470,000	
		East Asia and the Pacific	Project Support	70,000	
		Europe (including Iceland and Greenland)	Program Support	13,520,200	
		Europe (including Iceland and Greenland)	Project Support	2,933,000	
		Europe (including Iceland and Greenland)	Program Support	1,000,000	
		Europe (including Iceland and Greenland)	Program Support	20,200	
		Europe (including Iceland and Greenland)  Europe (including Iceland and Greenland)	Project Support Project Support	715,000 100,000	
		Europe (including Iceland and Greenland)  Europe (including Iceland and Greenland)	Project Support	475,000	
		Europe (including Iceland and Greenland)	Project Support	500,000	
		Europe (including Iceland and Greenland)	Project Support	500,000	
		Europe (including Iceland and Greenland)	Project Support	180,000	
		South Asia	Project Support	48,894	
		East Asia and the Pacific	Project Support	600,000	
		South Asia	Project Support	227,443	
		South Asia	Project Support	46,000	
		South Asia	Project Support	64,443	
		Central America and the Caribbean South Asia	Project Support Project Support	250,000 161,000	

#### NOTE: ALL GRANTS WERE CASH AND THEREFORE COLUMNS E. E. G. ARE NOT APPLICABLE

NOTE: ALL GRANTS WERE CASH AND THERE	FORE COLUMNS E, F, G ARE NOT	APPLICABLE.						
1a	1a	1a	1a	1a	1b	1c	1d	1h
Name of Recipient					Recipient	IRC Section (if	Amount of	
(Government or Organization)	Street Address	City	State	Zip Code	EIN	applicable)		Purpose of Grant (specific)
Alliance to Save Energy	1850 M Street, NW Suite 600	Washington			52-1082991	501(c)(3)		for support of two state-level workshops to catalyze adoption of energy conservation building codes
Bank Information Center	1100 H St. NW, Suite 650		DC		52-1082991	501(c)(3)		
		Washington	DC					for support in strengthening transparency and informed engagement in International Financial Institution REDD initiatives
Bipartisan Policy Center Inc	1225 I Street, NW, Suite 1000	Washington	DC		73-1628382	501(c)(3)		to manage the next phase of American Energy Innovation Council work
Bipartisan Policy Center Inc	1225 I Street, NW, Suite 1000	Washington	DC		73-1628382	501(c)(3)		for support of U.S. climate policy programs
California State Protocol Foundation	P.O. Box 1736	Sacramento	CA		94-3399698	501(c)(3)		to support general climate activities of California's Climate Legacy program
Center for Clean Air Policy	750 First Street NE, Suite 940	Washington	DC		52-1423164	501(c)(3)		for support of capacity-building and market analyses for the PAT mechanism in India
Center for International Environmental Law (CIEL)	1350 Connecticut Avenue, NW, Suite 1100	Washington	D.C.	20036	56-1633220	501(c)(3)	200,000	for support to ensure that indigenous peoples' and local communities' rights are secured and interests are served in the emerging international framework for forest conservation
Center for International Policy	1717 Massachusetts Ave., NW, Suite 801	Washington	DC	20036	52-1446207	501(c)(3)	250,000	to help strengthen U.S. efforts to assist developing nations through emerging climate and energy policies, and through near-term financing for international forest conservation
Clean Air Cool Planet Inc.	1730 Rhode Island Ave, NW, Suite 707	Washington	DC	20036	04-3492988	501(c)(3)	100,000	for support of strategies to begin delivering black carbon reductions implicit in Arctic-8 commitments
Clean Air Task Force, Inc.	18 Tremont St., Suite 530	Boston	MA	02108	04-3512550	501(c)(3)	270,734	for preparation of strategy paper on cleaner walling material industry and brick kiln measurements in India
Clean Air Task Force, Inc.	18 Tremont St., Suite 530	Boston	MA	02108	04-3512550	501(c)(3)	1,130,000	for support of international policy work with the Arctic Council and the U.S. diesel retrofit campaign
Coalition for Rainforest Nations (CfRN)	370 Lexington Avenue, Floor 26	New York	NY	10017	26-3221530	501(c)(3)	870,000	to support a project to reduce emissions from deforestation and degradation in developing countries
Collaborative Labeling and Appliance Standards Program	2021 L Street NW, Suite 502	Washington	DC	20036	33-1112770	501(c)(3)		for general support
Collaborative Labeling and Appliance Standards Program	2021 L Street NW, Suite 502	Washington	DC		33-1112770	501(c)(3)		for program support
Energy Foundation	301 Battery Street	San Francisco	CA		94-3126848	501(c)(3)		for support of The Energy Foundation's U.S. programs
Energy Foundation	301 Battery Street	San Francisco	CA	0.1111	94-3126848	501(c)(3)		for support of the China Sustainable Energy Program
Energy Foundation	301 Battery Street	San Francisco	CA		94-3126848	501(c)(3)		for general support
Energy Foundation	301 Battery Street	San Francisco	CA		94-3126848	501(c)(3)		for support of the China Sustainable Energy Program
Energy Foundation	301 Battery Street	San Francisco	CA		94-3126848	501(c)(3)		for support of the Energy Foundation's U.S. carbon cap work
Energy Foundation  Energy Foundation	301 Battery Street	San Francisco	CA	94111		501(c)(3)		For support of EF's climate Science Communication Strategy
Energy Foundation Environmental Investigation Agency	P.O. Box 53343	Washington		20009		501(c)(3) 501(c)(3)		
		0	DC					to transform the global wood trade through leveraging international policy tools such as REDD, the U.S. Lacey Act, and the new European Union Timber Regulation
Institute for Governance and Sustainable Development Inc.	2300 Wisconsin Ave., NW, Suite 300B	Washington	DC		81-0616238	501(c)(3)		For research and public education around the Montreal Protocol
Institute for Governance and Sustainable Development Inc.	2300 Wisconsin Ave., NW, Suite 300B	Washington	DC		81-0616238	501(c)(3)		For research and public education around the Montreal Protocol
Institute for Governance and Sustainable Development Inc.	2300 Wisconsin Ave., NW, Suite 300B	Washington	DC		81-0616238	501(c)(3)		for support the IGSD's work to socialize the science of short-lived climate forcers and to promote international adoption of policies to curb emissions of short-lived forcers
Institute for Industrial Productivity	9515 Deereco Road, Suite 500	Timonium	MD		27-2664900	501(c)(3)	1,476,000	to reduce GHG emissions from the industrial sector
Institute for Market Transformation	1776 Massachusetts Ave NW, Suite 815	Washington	DC		94-3241464	501(c)(3)	,	U.S. Hub of the Global Buildings Performance Network
Institute for Transportation and Development Policy	9 East 19th Street, 7th Floor	New York	NY	10003	52-1399520	501(c)(3)	1,000,000	for general support
Institute for Transportation and Development Policy	9 East 19th Street, 7th Floor	New York	NY	10003	52-1399520	501(c)(3)	4,250,000	for program support
International Council on Clean Transportation	1225 Eye ST NW Suite 1000	Washington	DC	20005	20-3076690	501(c)(3)	400,000	for support of leightweight vehicle crash simulation and safety analysis
International Council on Clean Transportation	1225 Eye ST NW Suite 1000	Washington	DC	20005	20-3076690	501(c)(3)	4,183,000	for support of ICCT's work to promote best practices in setting transportation fuel efficiency and emission standards
International Council on Clean Transportation	1225 Eye ST NW Suite 1000	Washington	DC	20005	20-3076690	501(c)(3)	200,000	to support work to advance underlying science of indirect effects of low carbon fuels in the United States and Europe
Natural Resources Defense Council	40 West 20th Street, 11th Floor	New York	NY	10011	13-2654926	501(c)(3)	30,000	for promoting U.SIndia cooperation on climate change and energy
Natural Resources Defense Council	40 West 20th Street, 11th Floor	New York	NY	10011	13-2654926	501(c)(3)	30,000	support development of an implementation strategy for energy efficiency projects in the building sectors in Hyderabad
New Ventures Fund	734 15th Street NW	Washington	DC	20005	20-5806345	501(c)(3)	349,512	to support tracking of national climate change commitments and performance relative to these commitments
No on 23 - Californians to Stop the Dirty Energy Proposition	1100 11th Street, Ste. 200	Sacramento	CA	95814	27-1781659		900,000	to support the No on 23 campaign
Rainforest Action Network	221 Pine Street, Suite 500	San Francisco	CA	94104	94-3045180	501(c)(3)	290,000	for support to address international market incentives that are driving the conversion of Indonesian rainforest to pulp and paper plantations
Regulatory Assistance Project	50 State Street, Suite 3	Montpelier	VT	05602	01-0471151	501(c)(3)	1.000.000	for general support
Regulatory Assistance Project	50 State Street, Suite 3	Montpelier	VT	05602	01-0471151	501(c)(3)	4,000,000	for program support
Regulatory Assistance Project	50 State Street. Suite 3	Montpelier	VT	05602	01-0471151	501(c)(3)	80.000	develop a clear model of decarbonising electricity in the U.K. and incorporate it in the government's consultation on market reform
Resource Media	325 Pacific Ave., 3rd Floor	San Francisco	CA		85-0564961	501(c)(3)		for support in assisting IPCC with rapid-response crisis and strategic communications
Sustainable Markets Foundation	405 14 <sup>th</sup> Street, Suite 1120	Oakland	CA		13-4188834	501(c)(3)	.,	support of 350.org
The Aspen Institute	One Dupont Circle, NW	Washington	DC		84-0399006	501(c)(3)		for support of a civil-society dialogue between India and the U.S. on climate and energy
The Aspen Institute	One Dupont Circle, NW	Washington	DC		84-0399006	501(c)(3)		Tor support or a crivin-sourcy dialogue between initial and or to 2,5 or climate and energy  To support a civil society-led effort to complement bilateral talks between india and the U.S. on climate change
The Aspen Institute  The Aspen Institute	One Dupont Circle, NW	Washington	DC		84-0399006	501(c)(3)	.,	for the education of Members of Congress on energy and climate issues in various forums
The Climate Action Reserve	523 W. 6th Street, Suite 428	Los Angeles	CA		60-0477330	501(c)(3) 501(c)(3)		to support general climate activities of California's Climate Legacy program
The Commonwealth Club	523 W. 6th Street, Suite 428 595 Market Street	San Francisco			94-0399260	501(c)(3) 501(c)(3)		to support general climate activities or California's Climate Legacy program support of the Climate One Program
			CA					
The Nature Conservancy	4245 North Fairfax Drive, Suite 100	Arlington	VA	22203-1606		501(c)(3)		to increase the Nature Conservancy's capacity to engage its global staff and partners in efforts to advance local and national climate policy
UC Davis Foundation	2028 Academic Surge, One Shields Ave	Davis	CA		94-6081352	501(c)(3)		recognition of Arthur H. Rosenfeld's public service and contribution to the field of energy efficiency
Union of Concerned Scientists	2 Brattle Sq.	Cambridge	MA		04-2535767	501(c)(3)		for support of UCS' Tropical Forest and Climate Initiative
University of Colorado at Boulder	Wolf Law Building 401 UCB	Boulder	со		84-6000555	501(c)(3)		to support the Governors' Climate & Forest Task Force to develop a framework and guidelines for state and province level REDD+ programs
University of Colorado at Boulder	Wolf Law Building 401 UCB	Boulder	со		84-6000555	501(c)(3)		for support of the Governors' Climate & Forests Task Force
Voluntary Carbon Standard Association	1730 Rhode Island Avenue, NW Suite 803	Washington	DC		27-0566795		,	to bring project-site-level activities into broader GHG mitigation accounting frameworks
Woods Hole Research Center	149 Woods Hole Road	Falmouth	MA		04-3005094	501(c)(3)		for analysis, outreach, and advocacy to support implementation of Brazil's emission reduction targets in the land-use sectors
Woods Hole Research Center	149 Woods Hole Road	Falmouth	MA	02540-1644		501(c)(3)		for support of securing and expanding REDD successes in Brazil
World Resources Institute	10 G Street, NE Suite 800	Washington	DC	20002	52-1257057	501(c)(3)	395,000	for the development of standardized and comparable indicators on the clean energy competitiveness of major economies
World Resources Institute	10 G Street, NE Suite 800	Washington	DC	20002	52-1257057	501(c)(3)	198,000	for support of mobilizing civil society networks of the Governance of Forests Initiative for designing global REDD+ finance
World Resources Institute	10 G Street, NE Suite 800	Washington	DC	20002	52-1257057	501(c)(3)	150,000	for EMBARQ India program support in Indore and Jaipur, and capacity building in communications and branding
World Wildlife Fund	1250 24th Street, NW	Washington	DC	20037	52-1693387	501(c)(3)	40,000	Funds WWF in Mexico to hire a communications expert to help transmit messages favoring Mexican REDD+ policies
Yale University	Office of Grant & Contract Administration, 47	New Haven	СТ	06520	06-0646973	501(c)(3)	100,000	to conduct a nationally representative survey of Indian public awareness and opinions on climate change
San Francisco Bicycle Coalition Education Fund	College Street, Suite 203 995 Market Street, Suite 1550	San Francisco	CA	94103	20-5182730	501(c)(3)	18,000	employee matching gift
t								

# SCHEDULE R (Form 990)

# **Related Organizations and Unrelated Partnerships**

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. Attach to Form 990.

Open to Public Inspection

Employer identification number

26-2303250

Name of the organization CLIMATEWORKS FOUNDATION ► See separate instructions.

Part I	Identification of Disregarded Entities (Complete if t	the organization a	answered "Yes" o	on Form 990, Part	IV, line 33.)		
	(a) Name, address, and EIN of disregarded entity		<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
_(1)							
_(2)							
_(3)							
_(4)							
_(5)							
Part II	Identification of Related Tax-Exempt Organizations one or more related tax-exempt organizations during	(Complete if the tax year.)	e organization ar	swered "Yes" on I	Form 990, Part I\	/, line 34 because	e it had
	(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (s	(d) tate Exempt Code section	(e) Public charity status	(f) Direct controlling	(g) Section 512(b)(13)

(a)  Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section 5 contr	g) 512(b)(13) rolled tity?
						Yes	No
(1) INSTITUTE FOR INDUSTRIAL PRODUCTIVITY 27-2664900	INDUSTRY BEST						
9515 DEERECO ROAD, SUITE 500 TIMONIUM, MD 21093	PRACTICE NETWORK	MD	501 (C) (3)	7	N/A		X
_(2)							
_(3)							
_(4)							
(5)							
<u>(6)</u>							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2010

Page 2

26-2303250 Schedule R (Form 990) 2010 Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 Part III because it had one or more related organizations treated as a partnership during the tax year.) (b) Primary activity (g) (e) Predominant (h) (j) (k) Direct controlling Share of total Code V-UBI Name, address, and EIN Lègal Share of end-of-year Percentage General or Disproportionate income (related, domicile entity income amount in box 20 of assets managing ownership allocations? unrelated, excluded from related organization (state or partner? foreign tax under Schedule K-1 sections 512-514) country) (Form 1065) Yes No Yes No (1) (5) (7) Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Part IV

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
<u>(1)</u>							
<u>(2)</u>							
<u>(3)</u>							
<u>(4)</u>							
(5)							
<u>(6)</u>							
<u>(7)</u>							

Schedule R (Form 990) 2010 26-2303250 Page **3** 

# Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

Not	e. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.				$\Box$	Yes	No	
1	During the tax year, did the organization engage in any of the following transactions with one or more rela	ated organizations list	ed in Parts II–IV?					
а	Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity	•			1a		Х	
b	Gift, grant, or capital contribution to other organization(s)				1b	Х		
C	Gift, grant, or capital contribution from other organization(s)				1 c		Х	
ď	Loans or loan guarantees to or for other organization(s)				1d		Х	
۵	Loans or loan guarantees by other organization(s)				1e		Х	
C	Loans of loan guarantees by other organization(s)							
£	Sale of assets to other organization(s)				1f		Х	
١ ~					1g		Х	
9	Purchase of assets from other organization(s)				1h		Х	
n	Exchange of assets				1i		X	
ı	Lease of facilities, equipment, or other assets to other organization(s)							
					4:		Х	
j	Lease of facilities, equipment, or other assets from other organization(s)				1j 1k		X	
k Performance of services or membership or fundraising solicitations for other organization(s)								
ı	Performance of services or membership or fundraising solicitations by other organization(s)							
m	Sharing of facilities, equipment, mailing lists, or other assets				1 m		X	
n	Sharing of paid employees				1n		Х	
0	Reimbursement paid to other organization for expenses				10		Х	
р	Reimbursement paid by other organization for expenses				1p		Х	
a	Other transfer of cash or property to other organization(s)				1q		Х	
r	Other transfer of cash or property from other organization(s)				1r		Х	
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this				holds	i.		
	(a)	(b)	(c)		(d)			
	Name of other organization	Transaction type (a–r)	Amount involved	Method of determining amount involved			ıg	
		type (a=i)		aiilou	111 11110	,,veu		
(1)	INSTITUTE FOR INDUSTRIAL PRODUCTIVITY	В	1,476,000.	COST				
٠.,								

	(a) Name of other organization	(b) Transaction type (a–r)	<b>(c)</b> Amount involved	(d) Method of determining amount involved
(1)	INSTITUTE FOR INDUSTRIAL PRODUCTIVITY	В	1,476,000.	COST
(2)				
(3)				
(4)				
(5)				
(6)				

ISΔ

Schedule R (Form 990) 2010 26-2303250 Page **4** 

# Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all partners section 501(c)(3) organizations?		(e) Share of end-of-year assets	(f) Disproportionate allocations?		(g) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(h) General or managing partner?	
			Yes	No	Ye	Yes	No	(1 01111 1000)	Yes	s No
_(1)										
(2)										
(3)										
<u>(4)</u>										
<u>(5)</u>										
<u>(6)</u>										
<u>(7)</u>										
<u>(8)</u>										
<u>(9)</u>										
(10)										
(11)										
(12)										
(13)										
(14)										
(15)										+
(16)										+

Schedule R (Form 990) 2010 Page 5

#### Part VII **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).

SCHEDULE R

CLIMATEWORKS FOUNDATION PROVIDED SEED FUNDING AND START-UP ASSISTANCE TO THE INSTITUTE FOR INDUSTRIAL PRODUCTIVITY ("IIP") A 501C3 TAX-EXEMPT ORGANIZATION. CLIMATEWORKS' PRESIDENT AND VICE PRESIDENT OF PROGRAMS AGREED TO TEMPORARILY SERVE AS IIP'S INITIAL BOARD OF DIRECTORS AND AS ITS OFFICERS IN ORDER TO ESTABLISH THE LEGAL ENTITY. DURING THE FIRST HALF OF 2011, IIP ADDED FIVE NEW OUTSIDE DIRECTORS AND CLIMATEWORKS DOES NOT EXPECT TO MAINTAIN ITS CURRENT RELATED PARTY STATUS IN THE FUTURE.